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The Publishers' Weekly

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November 15, 1913

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"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.

BOOK POSTAGE AND THE PARCEL POST.

UNDER THE parcel post provisions of the law of August 24, 1912, which authorized the Postmaster General, with the consent of the Interstate Commerce Commission, to reform the classification of mailable articleswhich has been construed to cover the reclassification of mailable matter of other classes as well as within the fourth class or merchandise included by the act in the parcel postthe Postmaster-General recently brought before the commission a proposal to include books weighing over eight ounces in the parcel post. This would not effect a consolidation of third and fourth class matter, as was assumed, but would unfortunately lead to a new complexity in classification. Only a small 12mo of 150 pages more or less would remain within the third class and be mailable to the Pacific coast at one cent for two ounces.

The ordinary 12mo novel weighs from seventeen to twenty-two ounces, and the latter is the weight of a representative catalogue of a mail order house, of which 3,000,000 copies are posted. On a single novel under twentytwo ounces in weight, the present postage of eleven cents would under the proposal be decreased only within the second zone of 150 miles radius, i.e., to six cents locally, to eight cents within the first, and to ten cents within the second zone; and there would be an increase for all distances above 150 miles, in the six zones, i.e., in the third zone to twelve cents, in the fourth to fourteen cents, in the fifth, to sixteen cents, in the sixth to nineteen cents, in the seventh to twenty-one cents, and in the eighth zone to twenty-four cents, in the last case the postage being more than doubled. These extreme rates are caused by the lack of provision in the parcel post for fractional parts of a pound above the first pound. On a four-pound parcel of books, as pointed out in the protest of the American Publishers' Association, the thirty-two cents of the present rate would be increased to thirty-seven cents in the sixth, to forty-one cents in the seventh, and to forty-eight cents in the eighth zone, the last an increment of sixteen cents or fifty per cent. Within the fifth zone with a radius of a thousand miles the change would be an advantage probably more than balancing the increase, in view of the larger proportion of short distance over long distance postal business, a fact which the protest of the A. P. A. overlooks. Whether the catalogs referred to would or would not be classed as books would present a further ambiguity and complexity in case the parcel post were extended solely to "books" by

No provision was made for a hearing or public inquiry by the commission, and the expediency of the proposal was rather taken for granted until the actual effect of the change was incidentally, and rather accidentally, brought to the attention of those interested in postal progress. Protests against premature action were then made to the chairman of the Interstate Commerce Commission, and a decision was deferred until there could be further inquiry and possibly a public hearing. The American Publishers' Association filed a protest which we reprint elsewhere. taking an extreme and perhaps ill considered position. The protest went beyond the fact in saying that booksellers, librarians and others interested in book distribution oppose such a change. As a matter of fact the American Booksellers' Association had by resolution of its convention last May favored the consolidation of third and fourth class matter and the American Library Association has taken a like position, in the latter case coupled with the request for a limitation of the rate for books and other printed matter to a maximum of one cent for two ounces where the parcel post rate would work an increase, on the plan put forward in the PUBLISHERS' WEEKLY and the Library Journal. Indeed the advantage to the local bookseller and to the local library of reaching the local clientele through the lower parcel post rate would be so considerable as to offset the disadvantage. and this would be true in large measure though to less extent in the distribution of books by publishers, except as to books mailed from the east beyond the Mississippi.

It is evidently the intention of the Postmaster-General to take careful steps forward. one at a time as results of previous steps justify, in the direction of reduction of rates and the increase of postal facilities. Probably the Post Office Department had not considered fully the fact that the proposed change would be in some respects an increase in the postal rate and a step backward. When the question has received full consideration, it is fairly to be expected that the Interstate Commerce Commission will be asked to sanction a real step forward, which would be the inclusion of third class matter, including books, other printed matter and seeds, in the parcel post, with the proviso that the rate for such matter should in no case exceed the maximum of one cent for each two ounces. The expected results of the parcel post business for the year 1913, which are figured as showing a business of \$80,000,000 and a possible profit of \$30,000,000, bid fair to justify an early reduction of the rate on parcel post matter, including both third and fourth class, to a maximum of eight cents per pound, or one cent for two ounces, which will put our domestic postage on the same plane as the international rate, and do away with the absurd contradiction involved in the present domestic rate.

There has been some question whether the power given to the Postmaster General to make a re-classification, extends beyond the parcel post into the second and third classes. It is understood that the Attorney General has construed the act as giving the Postmaster General such authority, but it is probable that this will be questioned when Congress again takes up postal matters. The Postmaster General is wise in taking one step at a time, but it should not be a step backward; and it is to be hoped that when Congress meets in regular session, he will not only ask Congress to confirm the consolidation of third and fourth class matter with the maximum indicated, but to approve a reform of the present absurd complexity within the second class, which makes seven different schedules of rates for periodicals mailed in bulk. is some alarm among periodical publishers lest the authority construed to be given Postmaster General might the exercised in respect to the first and second classes of mail matter in a way not contemplated by Congress, which might disturb business interests and lead to unnecessary contention between the executive and legislative branches. There is no reason to suppose that the Postmaster General contemplates any such radical action, as the whole

spirit of the new administration of the department seems to be to go forward slowly but surely in the interests of the public.

The inauguration of the eighth annual Book Exhibition in New York City last Wednesday night, and especially the successful carrying through last week of the Publishers' Cooperative Bureau's Book Exhibit at Springfield, Mass., should be as gratifying to the trade at large as they are to those directly responsible for them. The latter is perhaps the more interesting just now because it is the newer venture. It is, of course, easy for the half-hearted and temperamentally pessimistic book man-and there are some still with us-to make the obvious first comment that Springfield is a "good book town" already. So it is; but the PUBLISHERS' WEEKLY believes that the Book Exhibit there can be repeated-and with the same measure of success-in any other city whose trade gets enthusiastically behind it. A Book Exhibit, of all things, cannot be successfully carried through at long range or taught by correspondence. It requires just such individual, personal work on the ground as Mr. Gardner tells us was done in Springfield; and, unless the work be entered into with the realization that it is going to cost something in time and energy and perhaps a little money and personal inconvenience, it had better not be entered into at all. The Book Exhibit in itself, is, of course, no new idea; but in the details of its working out and especially in the coordination of all the educational forces of a community toward its success, Mr. Gardner has developed and undoubtedly will develop many new helps to greater effectiveness and bigger and more lasting results.

THE CURIOUS twist of public policy by which all works published by the British government are under copyright reserved to the Crown came up last month in a case at the Guildhall, London, One Ernest A. Mutch, trading as H. G. Rowe and Co., map publishers of Devonshire-square, E.C., was summoned under the Copyright Act, 1911, for selling infringing copies of the four-mile ordnance survey map, the copyright of which was vested in the Comptroller of H. M. Stationery Department. Mr. Giveen, for the defence, submitted that for years the ordnance survey maps had been the substratum of nearly all other maps printed, and added that The Crown copyright has always been a disputed one

The presiding magistrate said that, having regard to the circumstances, he should only impose a fine in respect of one copy—40s.—and costs, all the copies and plates to be delivered up to H. M. Comptroller. What seems to us, as a democracy, the obvious conception of the government's purpose in all its publishing, viz.: the widest possible publicity and freest possible use of all the material, which, for the public good, it publishes evidently does not obtain in Great Britain.

PUBLISHERS' ASSOCIATION PROTESTS AGAINST INCLUSION OF BOOKS IN PARCEL POST.

THE American Publishers' Association, through Senator O'Gorman of New York State and the members of the Interstate Commerce Commission, etc., recently entered energetic protest against the unqualified inclusion of books in the parcel post.

On receipt of word that the Postmaster General was preparing to take this step, the Publishers' Association, in conjunction with the Merchant's Association of the City of New York, sent the Postmaster and others the following telegram:

October 20, 1913. Interstate Commerce Commission,

Washington, D. C.

On behalf of book publishers and book-sellers generally we wish to vigorously protest against the consolidation of third and fourth class matter if this means an increase of present rates. Books ought to be permitted to go by Parcels Post but we protest against the discrimination in rates which permits a rate higher than the present third class in the sixth, seventh and eighth zones. Circulars, etc., ought certainly to retain the present rate of two ounces for one cent. We further respectfully suggest postponement of hearings so that we may have an opportunity to be heard.

AMERICAN PUBLISHERS' ASSOCIATION, FREDERICK A. STOKES, President.

This telegram was followed up by the letter reprinted below. Editorial comment upon the book postage question will be found elsewhere in this issue of the Publishers' Weekly.

DEAR SIR: October 24, 1913.

On behalf of book publishers, booksellers, department stores, jobbers, and all others who handle books as general merchandise, as well as the multitudes engaged in the manufacture of them, we wish to respectfully protest against the consolidation of third and fourth class mail matter, if by so doing it will mean an increase over the present third class rates of printed matter, or it will in any way discriminate in behalf of one section of

As we understand it, the consolidation of third and fourth class mail matter would work not only to the detriment of the interests mentioned, but would result in great loss of

revenue to the Government.

Taking a four-pound package as a basis:

Instead of the present third class rate of 32c in the 6th, 7th, and 8th zones (on a basis of two ounces for one cent), the Parcels Post rate in these zones would be respectively, 37c, 41c and 48c. While of considerable advantage to those in certain zones, would it not work to a great disadvantage to those doing business in the others?

Again, permit us to invite your attention to THE PUBLISHERS' WEEKLY of February 15, 1913 (Page 519), where it is shown that a package weighing 32 ounces under the present third class rate would cost 16c, and one weighing 34 ounces, 18c—to any part of the world in the postal union. The same packages under the Parcels Post rate would be as follows; First Zone Second Zone Third Zone Fourth Zone 6c. and 7c. 12c. and 17c. 14c. and 20c. Fifth Zone Sixth Zone Seventh Zone Eighth Zone 16c. and 23c. 19c. and 28c. 21c. and 31c. 24c. and 36c. Showing again that all beyond the fifth zone suffer a gradually increasing rate.

Moreover, by reason of the discriminatory effect of the zone system in case of parcels for distant points, publishers and booksellers on the Atlantic or Pacific Coast would be under serious disadvantage as compared with those

in the Central West for instance.

Again, may we invite your attention to the fact that if you consolidate the third and fourth class matter it means not only an increase of 100 per cent. in the mailing charge of circulars, catalogs, etc., but would, in our opinion, result in very serious loss of revenue to the Government in that publishers, printers, etc., would eventually be compelled to mail such matter from Canadian points.

Permit us to offer a suggestion that perhaps a clause in the following language might well be inserted to cover the case: "That the rate of postage on third class matter be one cent for each two ounces or fraction thereof; that third class matter may also be mailed by Parcels Post and when so mailed shall be entitled to the Parcels Post rates."

In this way we would all be on common ground; that is to say, if one were in a zone where it would be an advantage to use Parcels Post rates, he ought to be permitted to use same; on the other hand, if the third class rate works to his advantage, permit him to use that. In any event, the revenue to the Government would not be decreased; on the contrary, we venture to predict considerable new business and very greatly increased revenue if such a plan were adopted.

The history of postal regulation shows that

The history of postal regulation shows that in the past all the enlightened nations of the World have favored books and printed matter for obvious reasons, affecting education and culture. It would seem a serious backward step to discriminate against this class of matter in the United States in the Twentieth

Century.

Hoping for your favorable consideration of our plan and assuring you of our continued desire to be of assistance and co-operation in the matter, we beg to remain,

Respectfully,

Respectfully,
AMERICAN PUBLISHERS' ASSN.,
FREDERICK A. STOKES,
President.

THE BOOK EXHIBIT AT SPRINGFIELD

By Richard B. G. Gardner, Manager of the Publishers' Cooperative Bureau.

THE preliminary "tryout" of the plans of the Publishers' Cooperative Bureau for a cityto-city campaign to stimulate book-reading and book sales, given in Springfield, Mass., the past two weeks, proved a splendid suc-

More than a thousand interested visitors to the Board of Trade rooms where the Exhibit was held viewed the display of the books of the year of the twenty-two publishers who are represented in the Bureau; the booksellers of Springfield co-operated with special window displays and store arrangements and in their advertisements directed the attention of their customers to the Exhibit and the several social events given in connection with it, the newspapers gave generous support to the movement and played up its educational as well as "news" features, and a number of prominent people, clergymen and others, contributed to an open symposium, conducted by the newspapers, devoted to a general discussion of books as books and the desirability of a better knowledge and ownership of them. It was clear that wider interest in books was developed as a result of this co-operative publicity, and a decided increase in the demand for books is already being felt by local booksellers.

This first campaign was directed personally by Richard B. G. Gardner, the manager of the Publishers' Cooperative Bureau, so that the strength or weakness of the plan could be carefully studied, and information gained first hand as to the ways and means to be followed in the other cities and towns throughout the United States where it is being scheduled to be tried. About a week prior to the opening of the campaign, Mr. Gardner made a personal "survey" of Springfield and the adjacent towns in order to determine his best method of attack. The booksellers were interviewed, their interest aroused, and the exact methods of cooperation decided upon.

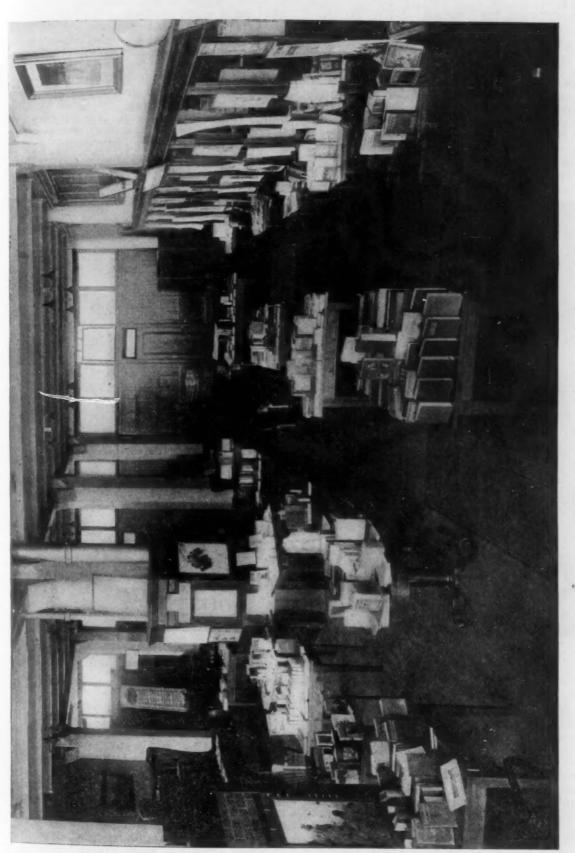
Then the managing editors of the newspapers were approached. It was pointed out to them that the work of the proposed campaign, which they were asked to "get behind," was to stimulate the public's desire for more and better book reading, to acquaint them with the best publications of the year brought out by more than a score of prominent publishers—many of these books, because of their special character or costliness not being available, except on special order, at bookstores or libraries—and in this way to further the intellectual and educational development of their community. Their support promised, the next step was to interview personally and secure the influence of prominent local educators, clergymen, social and literary workers, librarians, etc. The city librarian and his staff and, in quick succession, the clergy, the superintendent of city schools, the Y. W. C. A. and Y. M. C. A., and a list of patronesses comprising ten of the most prominent society women of Springfield, were These co-workers were formed

into a Local Committee, the formation of which was announced in all the papers. This gave considerable social prestige to the campaign.

The Exhibit opened in the handsome Board of Trade rooms on Wednesday, October 29th and continued until November 8th. On Saturday night of the first week Franklin K. Mathiews, of New York, chief scout librarian of the Boy Scouts of America, delivered a splendid talk on "Character Culture by Means of Books Boys Like Best." He was introduced by Emmet Hay Naylor, secretary of the Board of Trade. The following Wednesday night was announced as "Springfield Night." The speaker was Thornton W. Burgess of Springfield, author of "Old Mother West Wind" and other stories for children. Rev. Dr. Benjamin D. Hahn, of Springfield, introduced the speaker. These events brought out very appreciative audiences, and served not only to bring the exhibit of books directly to their attention but also provided good "copy" for the newspapers. In fact, "news" features were constantly dug up for the newspapers so that in every day's issue during the Exhibit something about the campaign should be discussed. Sometimes it was the original drawings and paintings by famous illustrators in the Exhibit, or some especially handsome book; of the display of old book-worm riddled papers and books loaned by a well-known local book-lover. Always, the aim was to provide news.

The window displays of Johnson's Book Store and Forbes & Wallace served to bring many people to the Exhibit. The window display reproduced elsewhere in this issue of the Publishers' Weekly shows how Johnson's "tied up" their store with the work the Bureau was doing. Owing to unsatisfactory weather conditions it was impossible to get a clear picture of the Forbes & Wallace window, but it was equally effective. Cards of invitation were also effective in bringing the Exhibit to the public's attention. These were liberally distributed by the Springfield bookstores, the libraries, the Y. W. C. A. and Y. M. C. A., and by bookstores in towns surrounding Springfield. This invitation was also displayed free on the screen of the Bijou Theatre, Springfield's leading moving picture house.

Aside from the splendid attendance secured and the real interest and re-kindled interest these visitors evidenced in the Exhibit itself and in the educational work of the Bureau, most important of all is the proof, brought out in this experimental "tryout," that the same success which attended this campaign can be duplicated elsewhere throughout the country in any city where booksellers are willing to get behind such a movement and put their heart and soul into it. It spells "more sales" to the bookseller wherever the plan may be tried. The work started in Springfield will be extended to a number of other cities and towns just as rapidly as the Bureau can make the necessary local arrangements for looking after the Exhibits. Here is a good opportunity for live booksellers to get busy.



THE BOOK EXHIBIT IN THE BOARD OF TRADE ROOMS, SPRINGFIELD, MASS.

EIGHTH ANNUAL EXHIBITION OF THE BOOKS OF THE YEAR—NEW YORK CITY.

THE Eighth Annual Exhibition of the Books of the Year in New York City was opened last Wednesday evening at the National Arts Club. In the absence of William B. Howland, chairman of the committee having the exhibition in charge, John G. Agar presided. Mr. Agar spoke of a scheme on foot, fathered by Mr. Howland, to establish a National Institute of Graphic Arts to bring together all the arts that relate to the representation of ideas mechanically, a plan which would be

to write, which is not often the thought of what he is going to make out of it. And if what the author has to say reaches one other mind that needs that thought, his book has not been superfluous.

Irving Bacheller, introduced as a man who could explain how the inside of a man becomes the inside of a book, brought something of the "Keeping Up With Lizzie" philosophy into his speech. He believes that the problems of idleness and extravagance brought forward as the Europeanization of America increases are the great themes for the novelist. The one novel of recent years



WINDOW DISPLAY IN JOHNSON'S BOOK STORE, SPRINGFIELD, MASS., DURING THE BOOK EXHIBIT

Note the cards calling attention to the exhibit

in effect a national development of the international exhibition of the graphic arts in Leipzig of next May.

The first speaker of the evening, Don Seitz of the New York World is no advocate of fewer books. He spoke of the astonishing disappearance of books, especially the most popular ones, a phenomenon which one publisher explained by suggesting that they were popular, and they wore out. He expressed disapproval of the intellectual restriction notion which might develop from a five-foot shelf, and held that no gentleman's library should be complete without at least 5,000 volumes. A recent inventory of his own library showed, he said, that he was within 200 of gentility. In more serious vein he spoke of the impulse which urged the author

he said, which deals with the deplorable tendency of the times is "Stover at Yale." "God bless the man who wrote it," said Mr. Bacheller. His words on the "Thought Trust" which forces us to think in terms of profit and loss and leaves no power of individual thought and action apparently struck home. Job Hedges, who "fortunately escaped being Governor," as Mr. Seitz said, explained how Mr. Howland had worked upon his vanity by mentioning that the other speakers knew too much about books to be interesting "and if they don't make a hit, as they probably won't, why, you can just come in. And I said, 'I'll come!" He spoke of the political career, of Suffrage, and other matters, and developed Mr. Bacheller's "Thought Trust" idea. In speaking of

tendencies in this country, he said: "We are not an affirmative nation at the present time in any line of activity, but if it ever becomes popular to read—which means that you must admit that some one knows something besides yourself—we will be changed from an anti to a pro people."

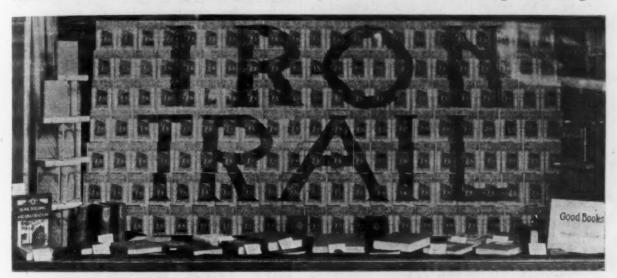
Roscoe Brown "brought under false pre-

Roscoe Brown "brought under false pretenses," closed the meeting with a short address, in which he remarked that he now realized that his paucity of ideas, which had always worried him, was due to the unfair competition of the Thought Trust.

The book exhibition included the productions of eighteen publishers, about 3,000 volumes. Whereas a few years ago it was

cash, before drawing any notes. The sales were made by Henry B. Sewall, one of the Barries' regular agents, who played upon Willets' sympathy by representing himself to be a medical student at Columbia. He claimed to be doing research work and to have discovered certain serums of great value, and stated that his funds for continuing the work were derived from the sale of books.

Willets ordered several sets of books at once, at prices ranging from \$40 and \$50 a volume to \$200 and \$300. "The History of North America," twenty volumes (set sold for \$3,000 and estimated value \$250), was represented as a "life patron's edition" published to aid in building a Washington



A LOWMAN & HANFORD (SEATTLE) WINDOW DISPLAY OF REX BEACH'S "IRON TRAIL" (HARPER & BROS.)

difficult to interest publishers in the scheme it is now a problem to find place for the books. The books were well arranged for browsing, and the originals of many illustrations were attractively placed. Among those present were George Barr McCutcheon, Rex Beach, Thomas Dixon, Mrs. Amelie Rives Troubetzkoy, Mrs. Kate Douglas Wiggin, Charles De Kay, Louis J. Vance, Charles Rann Kennedy, Charles Dana Gibson, Miss Eleanor Gates, Miss Ida Tarbell, Gelett Burgess and Prof. Rudolph Tombo. The exhibition will be continued to November 28th.

ANOTHER "DE LUXE" BOOK FRAUD CASE.

J. MACY WILLETS, of New York City, a former student at Yale, is the victim of the latest alleged book fraud, the case having come up during this past week before the Supreme Court of the State of New York. Suit had been brought against Willets by Geo. Barrie & Sons, of 2 West 47th Street, to recover \$47,000 on notes given them for supposed fine editions.

According to the outline of the case made by former assistant district attorney William Rand, Jr., and Charles K. Carpenter, attorneys for the defendant, Willets bought \$90,000 worth of books at inflated prices in two years. For these he paid \$35,000 in memorial at Valley Forge, and it was stated that each subscriber's name would be placed on the memorial tablet. An "Iconographic Dictionary" in twelve volumes, at \$2,000 per volume, is declared by experts who have examined it to be a "skilfully constructed gold brick," of no market value. Willets also paid \$12,000 for rebinding some 200 books he owned, the work done by the plaintiff not being worth, it is said, over \$4 a volume.

Among the books he bought, with the prices he paid, and the real value as determined by experts, are the following:

Title.	No. vols.	Paid per vol.	Expert valuation per vol.
Queens of England	16	\$75.00	\$15.00
Moliere	12	200.00	15.00
Realists and Ro-			
mancists	20	300.00	12.50
Women in All Ages			
and Countries	10	125.00	10.00
Goethe and Schiller	18	200.00	15.00
Balzac	53	75.00	15.00
Paris Exposition	10	150.00	10.00
Antique Gems	13	100.00	10.00
History of North			
America	20	150.00	12.50
George Sand	20	125.00	. 10.00
Ainsworth	20	187.50	15.00
Hugo	21	150.00	15.00

Title	No. vol.	Paid per vol.	Expert valuation per vol.
Bibliophiles' Li-			
brary	20	125.00	10.00
Iconographic Dic-			
tionary		2,000.00	*
Romans Contem-		=,000.00	
		172 00	75 00
porains	20	172.00	15.00
*No market value.			

Sewall was arrested in Los Angeles last June, charged with having pledged five autographs that he had sold to Willets, with the Lincoln National Bank for a personal loan. He was brought back and has since been out on bail. The Publishers' Weekly of June 21st last, contained an account of his arrest and a resumé of the methods used in dealing with Willets.

LOWER FREIGHT RATE ON BOOKS DENIED BY CLASSIFICATION COMMITTEE.

THE reclassification of books, involving a lower rate, asked for by the publishers has been denied by the joint Official Classification Committee of the railroads.

Under date of November 6th, R. N. Collyer, Chairman of the Committee, writes: "Referring to the request that appeared in Official Classification Docket No. 15, of September 2, 1913, for a reduction in the less carload rating on Books from first class to second class, in connection with which we had

advice from you:

"The arguments and views presented on this subject, both by correspondence and in person, have had the careful consideration of the Official Classification Committee, but in view of all of the circumstances and conditions which are understood to surround the transportation on books and the relation of books to the infinite forms of other printed matter, the Official Classification Committee has not felt that it could recommend to the Official Classification Lines the adoption of the reduction asked for.

"We wish to express to all of those interested in the petition our appreciation of the careful manner in which the facts surrounding this transportation were presented, particularly by the gentlemen who acted as spokesmen for the Book Shippers at the hearings."

WHAT ABOUT TEXT-BOOKS?

Whatever else foreign visitors find to criticise in our school system, says Charles H. Thurber in a recent issue of the *Outlook*, they always praise our text-books. Our teachers are so used to having good books at their command that they take it as a matter of course. But the German or the Englishman who sees our school-books marvels that such good things can be. They are no part of his working world.

Here is the testimony of a trained English observer on the importance and excellence of our school-books:

The method of actual teaching in American schools differs much from that in use in England. It centers in the text-book. Nothing

strikes an English teacher more forcibly on first listening to lessons in American schools than the important place the text-book takes. . . . The success of the method is aided in America by several conditions, as yet rare in England. First, the text-books there are much better than ours. . . . Often a teacher in England cannot make her pupils depend on themselves for getting up a subject, because the only text-book that can be afforded is meager or even obsolete, and she is the only person who has access to a really good book. (Burtsall: "Education of Girls in America.")

Those who know in every land, agree that the schools of these United States have the best text-books on earth.

Best, not cheapest. But do we want the cheapest? If we do, perhaps we can get them, though we may not be able quite to equal the Chinese in that unless we let in the Chinaman to do the work. To give equal privileges to all the people has been, and is, the ideal under whose inspiration the citizens of this Republic cheerfully contribute nearly five hundred million dollars yearly to the support of our public schools. No other nation begins to spend so much as we do for education. Yet, according to the United States Commissioner of Education (Report, 1911, Vol. II, p. xxxiii), the expenditure in 1910 for text-books and other instruction supplies in the common schools was just over six million dollars, one and one-half per cent. of the whole amount expended for schools. Taking high schools with common schools, the expenditure for text-books per pupil is between sixty and seventy-five cents a year, and the total not far from twelve million dollars a year. This, while not a very large sum in these days, does sound rather large, after all, for the school-book business of this country, until you stop to remember that there are some twenty million children in the public schools and more than a hundred firms publishing text-books, not reckoning a multi-tude of small concerns that publish a few books and get each some share of the business. Chewing-gum costs us more than text-

People do not know these facts, so that every now and then a "reformer" gets a hearing when he starts after the "School Book Trust, a powerful and arrogant combination which is taking out of the education of American youth all the private toll that can be obtained." Sometimes the reformer is honest but misinformed; sometimes he certainly has his own ax to grind, it may be in the form of a State Printing Office which can be made to furnish jobs for a multitude of the faithful. California tried this plan for many years, and of the results the San Francisco "Chronicle" said, January 17, 1911:

The books when printed at the State Printing Office and sold at cost are carrying much higher prices than precisely the same books are being sold for to pupils in other States.

"Precisely the same books" were in this case not precisely the same, for though California rented the plates of its books from the publishers who owned them, and therefore

had the same words on the pages, paper, presswork, and binding were all inferior to the work turned out by the publishers themselves. Kansas is now, apparently, to try the same experiment, urged on by the cry that it will save the people of the State over two hundred thousand dollars a year. Now Kansas has uniform, State-adopted books, has had them for years, and a very accurate record of the actual sales of text-books in Kansas is available. The fact is that text-books for the common schools have cost Kansas about one hundred and seventy-five thousand dollars annually. Now to save two hundred thousand dollars a year on something which costs only one hundred and seventy-five thousand is a task which would appall most of us—outside of Kansas.

To be called a trust when you are a trust is bad enough, but when you are not a trust, and have no chance of becoming one, it calls for the cry, "Fair play, gentlemen." Whether there ever was a school-book trust or not, there certainly is none to-day, nor has there been for many years. You will find on file in Texas, as required by the law of that State, where there is a uniform, State-adopted list of text-books, affidavits from all the school-book publishers who bid for business, each stating that that particular firm is not connected either directly or indirectly with a trust. But you may not put your faith in affidavits. These affidavits, however, are backed by bonds so large, not less than twenty thousand dollars for each book adopted, that no firm would think of forfeiting them, and the law states that the Attorney-General of the State shall bring suit and collect the full amount of the bond in case any affidavit is found to be false. When the bids were opened in Austin last September, forty-nine publishers were competing for State business under the stringent requirements of the law. Texas has a record for knowing what to do with trusts, yet at least forty-nine text-book publishers are shown by the official records, open to all men, to be at peace with Texas. It seems hardly necessary to adduce further proof that there is no such thing as a school-book trust.

Those inside the school-book business believe it is improving in many ways. The books are very much better than they were—any one can prove this by comparing the best text-books of to-day with the best twenty or even ten years ago; and, while the cost of production has increased, the actual selling price shows, on the average, a decrease of more than ten per cent. in twenty-five years. A generation ago the price of a large geography was two dollars; to-day a very much better book of the same grade sells for not more than a dollar and twenty-five cents. The personnel of the business has probably improved; certainly it will not suffer by comparison with any other line of business whatever. Most of those in the business are college educated, many have had successful teaching experience, and not a few have held high positions in school work.

The making of text-books is a fine art which few master. That, in a word, explains

why one book is better than another. If I wrote poetry, no magazine of standing would print it if I paid for it; but with Kipling it is So with those who aspire to write school-books; one lacks style, another rides a hobby, a third lacks a wide enough experience, and many lack the requisite scholarship. When a text-book publisher has a series of books that have been tested and not found wanting-and be sure that it has taken years of the hardest kind of work, much money ventured, and much lost in unsuccessful experiments-he still has before him everpresent troubles and expenses that no other publisher dreams of, for a text-book must be kept up to date all the time. Every history that touches modern times must have something added to it every year. Every map of Africa must be changed on account of the Boer War, China must be made a republic wherever it is mentioned in any book, Tripoli must be made a part of Italy, and what changes the Balkan War will bring on we can begin to imagine. The United States Census every ten years costs the text-book publisher, especially the geography publisher, more in proportion than it costs the Government. Between fifteen and twenty thousand dollars have been spent in a single year, after the census returns began to come out, by one publishing house in correcting the plates of one series of geographies, this without counting the loss of stock that had to be destroyed. Moreover, the first cost of text-books is vastly greater than that of any other books, first cost meaning the cost of setting the type, making the electrotype plates, and the illustrations and maps where these are required and no other books use maps and illustrations so abundantly. The cost of maps for a series of geographies may be forty thousand dollars, and the entire first cost of such a series more than a hundred thousand dollars. The first cost of a primer runs from two to four thousand dollars, and is always a large sum because of the numerous pictures, for which the best illustrators must be employed. Compare these prices with that of the ordinary novel, whose first cost will hardly exceed six hundred dollars and may be less, yet the selling price of the novel is from one dollar and twenty-five cents to one dollar and fifty cents, and the primer sells for twenty-five or

thirty cents!

Without any necessity for text-book publishers to go up and down the land in an effort to increase the variety of books called for, the variety does increase, and rapidly, because education itself is developing rapidly. New subjects are being added to the course of study, and not many of the old ones are dropping out of sight. Twenty years ago who ever heard of agriculture as a school subject? The phrase "vocational training" had not been minted; manual training, domestic science, even physiology and hygiene were scarcely on the educational horizon. To-day the schools call, not for one text-book in agriculture, but for six at least, and no one knows at this writing just how farreaching a revolution vocational training is destined to work in our school system. Ask

the leaders in any of these new fields what they need imperatively and at once, and nine out of ten of them will say text-books. There are as yet almost no teachers specially trained for some of these newer lines, but with a good book a teacher who is not a specialist can get good results, while without the book he is almost helpless. I don't know who can write these books, and I wish I did. The text-book publisher with ideals of service—and there are such—is constantly perplexed at the demands on both his intellectual and financial re-

"Individuality and the Moral Aim in American Education":

Publisher and editor are an important tiers état in the educational community of which the children are the noblesse and the educators the professional class. The large publishing firms of America have upon their staff experienced educationists who are capable alike of judging the tendencies and demands of the hour and of forestalling . . . demands for something in advance of immediate needs. Text-book companies are, therefore, a possible factor in educa-



A "THREE WINDOW CORNER" DISPLAY OF "OLD COUNTRIES DISCOVERED ANEW, A MOTOR BOOK FOR EVERYBODY" (ESTES) IN THE NEW YORK WANAMAKER STORE The automobile supplies used as a background made an effective and business-getting window

sources by the rapid development of the field of school activities.

Much might be said, much has been said, about the various ways in which the book gets from the printing office to the pupil's hand. Here again the publisher follows the public. If the community adopts the plan of furnishing text-books free, a very good plan, or leaves the parents to purchase the books, or if a State adopts a uniform series of books, the publisher has the choice of doing no business or doing it in the way prescribed. And while as a matter of convenience the publisher may like one way better than another he must adapt his methods to any reasonable requirements. Unreasonable requirements are never made by reasonable men when they know the facts.

To see ourselves again as others see us we may quote Professor Mark, of Victoria University, Manchester, England, in his book, tional advance. . . . Special progress has been made in this way in children's literature, and, what is perhaps even more important, a generation of writers is springing up whose talents are flowing out in this direction and producing brightly written children's books, which are well illustrated and attractively bound.

This means that there is in our country an open door which under present conditions will be kept open to authors and would-be authors, furnishing an incentive for hundreds of teachers to keep at work in devising new methods of teaching and in shaping up material for possible text-books, which is of the greatest importance in making a live instead of a dead educational world.

It is not necessary to claim perfection for our text-books and their publishers any more than for anything else on this imperfect earth. But it does seem fair to claim that the text-book business is a necessary part of our educational system, that the authors of our text-books—a roll of honor containing the names of hundreds of our most respected scholars and teachers—have done and are doing a great service to the teaching profession and to the schools, and that the publishers of text-books are competing as keenly as any class of business men ever competed, from which competition results a higher quality of books every year.

BOOKTRADE ASSOCIATIONS. THE BOOKSELLERS' LEAGUE

THE November dinner of the Booksellers' League will be given at the Hotel Brevoort, at Fifth Avenue and Eighth Street, on Wednesday evening next, November 19th. Among the guests of honor who are expected to be present will be Dr. Francis Greene, who will tell of "Literary Rambles around Boston," Richard B. G. Gardner of the Publishers' Publicity Bureau, and Henry Gains Hahn.

Publicity Bureau, and Henry Gains Hahn.

The Booksellers' School will hold its regular monthly session on Tuesday evening, November 25th, at 7 o'clock, at Vaughan & Gomme's Book Shop, 2 East 29th Street, when Mr. E. W. Mumford of the Penn Publishing Company will deliver an address on "Children's Books," a live topic that he probably can handle with more skill and illumination than any one else in the trade. Attendance at the meetings of the School is not restricted to members of the League; everyone interested in the sale of books is welcome.

At the meeting of the Board of Managers of the League, held on the 12th inst., Mr. A. B. Lawson was unanimously elected an honorary member for life in graceful recognition of his unusual record of more than fifty

active years in the book business.

Mr. Theo. E. Schulte, manager of the Employment Bureau of the League is presenting its sphere of usefulness to the trade in the following letter which he has widely circulated among publishers and booksellers: "To The Book-Trade:

I take this means of calling your attention to the Employment Bureau conducted under the auspices of the Booksellers' League.

Our aim is to make the Bureau the point of contact between the unemployed book clerk or employee desiring a change of position and the employer looking for help. It was established solely for the purpose of helping the Trade and not for revenue, the fees being merely nominal. In order to make it of real value, it should be consulted freely by Publishers and Booksellers having vacancies, as well as by those seeking employment.

At present the applications for positions are more numerous than the requests from the Trade for help. The object of this letter is to make the Bureau better known and I solicit your interest and help in developing this important department of work connected with the bookselling profession."

OBITUARY NOTES. CHARLES SWAINE MC LOUGHLIN.

CHARLES SWAINE McLoughlin, junior member of the firm of McLoughlin Brothers, New York City, publishers of children's

books, died at the age of fifty years, on Saturday, November 8th, at I East 53d St., where he made his home with his brother, James G. McLoughlin, his surviving partner.

Mr. McLoughlin, grandson of John McLoughlin, the founder of the firm, entered the concern in 1888, and was active in the business from then until within two weeks of his death. Besides the publishing business, Mr. McLoughlin had interests in Cuba and elsewhere. He was graduated from Columbia in the class of 1884. He was unmarried. Born in New York, Mr McLoughlin was well known in yachting circles there and was a member of the New York Yacht Club and the Apawamis Golf Club.

McLoughlin Brothers was started 85 years ago by John McLoughlin, in First Street. His son, John McLoughlin, who died in 1905, carried on the business with his brother Edmund, first at 24 Beekman Street, and later at 30 Beekman Street. Soon it became necessary to have a large factory, and a move was made to the Eastern District of Brooklyn, where the first of the large buildings which constitute the present plant was erected in 1869 and opened in May, 1870. In the meanwhile the head offices remained in New York, in Green Street, from May, 1870, to February 1871. Then a move was made to 71 and 73 Duane Street, where the concern remained until 1886, when it removed to 623 Broadway. From 1892 to 1898 the offices were at 874 Broadway. The present offices are at 890 Broadway. During these years the Brooklyn factory was gradually enlarged until at present it is the largest of its kind in the country, if not the world.

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Edmund McLoughlin retired in 1885 and in 1889 died in Brooklyn, N. Y., at the age of 55. After he retired the two sons of John McLoughlin entered the business.

WILLIAM GARROTT BROWN, an historical writer, died at New Canaan, Conn., October 19th, aged forty-five. From 1893 to 1901 he was assistant librarian at Harvard. Besides an "Official Guide to Harvard University" and numerous contributions to The Atlantic and other periodicals, he is the author of "A History of Alabama," "Andrew Jackson," "Stephen Arnold Douglas," "The Lower South in American History," "Golf," "A Gentleman of the South," "The Foe of Compromise and Other Essays," and a "Life of Oliver Ellsworth." Since 1908 he had been on the editorial staff of Harper's Weekly.

C. H. Arnold, bookseller at Paso Robles, Cal., died on the 9th of October.

LITERARY AND TRADE NOTES.

GILBERT K. CHESTERTON is preparing a volume on Charles Kingsley for the "English Men of Letters" series.

ON JANUARY 1st Sol Abbott will resign his position as book and stationery buyer for the R. H. White Co. of Boston to accept a similar position with Kaufman Bros. of Pittsburgh.

OTHER DAYS IN GREENWICH," issued by the J. F. Tapley Company, is a collection of tales and reminiscences by Frederick A. Hubbard

that will interest the lovers of this fine old Connecticut town.

THE ADVANCE demand for Chesterton's next novel, his first for some time "The Flying Inn," has led the publishers, John Lane Company, to postpone its appearance until January, 1914. This will permit simultaneous publication in Canada and England.

THE NEW TOPICAL HELPS BIBLE issued by Thomas Nelson & Son is printed on very thin India paper in good clear type, and is bound in genuine morocco. Less than an inch thick, it may be specially recommended to students because of its handy size.

THE DEVOTEES of auction bridge will be interested in the new book by Milton C. Works called "Auction Developments," which the Houghton Mifflin Company will bring out about December 1st. The book will be a companion volume to "Auction of To-day." George H. Doran Company has just

GEORGE H. DORAN COMPANY has just brought out a new novel by Cosmo Hamilton called "The Door That Has No Key." It is a novel of modern married life combining the indiscretion of the woman who loved too little with the discretion of the man who loved too much.

ANOTHER English author-bookseller has a book this fall. James Baker, of Clifton, England, who is also traveller, journalist, and author of many romances, has a new book nearly ready with Chapman & Hall, the English publishers, entitled "Reminiscent Gossip of Men and Matters."

THE WELL-KNOWN "Photogravure Series" published by the John C. Winston Co. will soon receive the addition of a volume on "French Canada and the St. Lawrence: Historical, Picturesque, and Descriptive," by Mr. J. Castell Hopkins. Twelve photogravure plates, from original photographs, will illustrate the work.

DAVID GRAYSON, who wrote the "Adventures in Friendship" and "Adventures in Contentment," now offers "The Friendly Road," in which he has put down the more or less unusual impressions, the events and adventures, of certain quiet pilgrimages in country roads. The book is illustrated by Thomas Fogarty and published by Doubleday, Page & Co.

ERNEST PEIXOTTO, who wrote and illustrated "Romantic California" and "Through the French Provinces," has written and illustrated "Pacific Shores from Panama." He describes especially the shore of South America from Panama as far south as Bolivia, with brief closing chapter on the journey from the isthmus to the Golden Gate. The book is a Scribner publication.

The Macmillan Company have issued this fall in uniform binding two collections from the writings of E. V. Lucas entitled "Harvest Home" and "The Loiterer's Harvest." Another book from Macmillan's is J. W. Sullivan's "Markets for the People; The Consumer's Part," which discusses the various commercial channels between the producer and consumer of foodstuffs.

To MAKE PHILOSOPHY popular—the aim. we are told, of Addison—is what Agnes Edwards

has accomplished in the little essays gathered together under the title "Our Common Road," published this fall by Houghton Mifflin Company. Abounding good spirits is the keynote of the papers, and a happy sanity that recognizes and respects our small ordinary difficulties even while it laughs them away.

Werner Laurie, the English publisher, has just published "Personal Experiences in Spiritualism," by Hereward Carrington. The book gives a lively and vivid account of the experiences of the author who is one of the most prominent investigators of the supernormal, and author of "The Physical Phenomena of Spiritualism." The volume is very fully illustrated with "spirit photographs" and other plates.

Among the fine illustrated editions for the holiday season the J. B. Lippincott Company offer "The Curious Lore of Precious Stones," representing the results of twenty-five years of collecting by Dr. George Frederick Kunz; "Colonial Architecture for Those About to Build," by Herbert C. Wise and H. Ferdinand Beidleman; and H. A. Guerber's "The Book of the Epic," telling the story of every great epic in prose.

HENRY HOLT AND Co. have issued the first volume of Martin Andersen Nexo's great Danish tetralogy under the title "Pelle the Conqueror; Boyhood." The translation is made by Jessie Muir, and there is an introduction by Professor Otto Jesperson. Other Holt books of interest are "Mother's Son," a new novel by Beulah Marie Dix, and "Mercantile Credit," by Dr. James Edward Hagerty of Ohio State University.

CHARLES A. PLATT, who has made an important contribution toward the improvement of domestic architecture in recent years, is the subject of a monograph published by the Architectural Book Publishing Co. of New York. It gives a resumé of the best country and city house work which Mr. Platt has executed showing in large photographs exteriors, interiors, gardens, plans, etc. The volume is 12x16 inches and contains 184 plates.

THE PHILOSOPHICAL complaint of Mr. Pugh in last week's Publishers' Weekly recalls that Mr. Thurston used "The Open Window" as a book title some time after Mabel Osgood Wright initiated it via Macmillan. Some weeks ago Scribner's published Mary Raymond Shipman Andrews' "The Eternal Masculine," a volume of short stories, and now we have Richard G. Badger appearing with a volume of poems by Elizabeth Payne using the same title.

A DRY goods merchant in an eastern city has materially increased his Saturday receipts by selling the contents of one window at considerably reduced prices. When buyers have taken all the goods in the window the sale ends. Dress goods are shown one week, wearing apparel the next, and other goods in regular order. As a leader to the sale, the window is cleared of goods on Thursday afternoons and a placard shown: "Watch for Saturday afternoon's display."

THE MAIN PURPOSE of Senator James Hamilton Lewis's new book "The Two Great Republics: Rome and the United States," (Rand, McNally & Co.) is to compare conditions and events as recorded in Roman history with those occurring in America. With this in mind, many subjects to which considerable space would be devoted in a general Roman history have been passed over with a brief notice, while other events, perhaps of less popular interest, have been treated at length.

"The number of booksellers in the United States" says the Australian Bookfellow "is stated at about 2000 for a population of 90,000,000. In Australia and New Zealand we have listed about 800 booksellers for a population of 5,500,000. These are definitely booksellers and stationers, on however small a scale, and with whatever fancy-goods additions; and we do not include newsagents merely. Every allowance made, the comparison seems remarkably favourable to the Australasian trade."

ONE OF THE TWO prizes recently awarded through The Poetry Magazine of Chicago, for the best poems published during the magazine's first year, has been awarded to Nicholas Vachel Lindsay, for his poem, "General William Booth Enters Into Heaven." Mr. Lindsay's poem at once leaped into popularity, and has been quoted all over the country. It will form the title-poem of a volume of poems by Mr. Lindsay which will be published November 15th by Mitchell Kennerley.

To the River Plate and Back is the narrative of a journey which Dr. W. J. Holland, director of the Carnegie Museum in Pittsburgh, made to Argentina in the interests of science. As scientist, as artist, and as man of letters, Dr. Holland displays a remarkable versatility which is exemplified in the present volume to which he has contributed eight illustrations in color from original drawings, as well as seventy-eight other illustrations. The book is published by the Putnams.

THE JOURNALS of Captain Scott, together with the reports of his journey to the South Pole and of the scientific work undertaken by his party, will be published by Dodd, Mead and Company on November 22d under the title "Scott's Last Expedition." The work will be published in two volumes of 500 pages each, illustrated with frontispieces of Captain Scott and Dr. Wilson, who perished with Captain Scott; facsimile reproductions of Captain Scott's diary; 18 full-page illustrations in color, and 260 in black and white.

AFTER NEARLY one hundred years in the same house in Wellington street, Strand, Sotheby's the famous London book store, will soon move to Bond street, thus really destroying one of the landmarks of London. The firm's genealogy goes back to 1744, when Samuel Baker began to sell books in York street, Covent Garden. He then formed a firm, which was removed sixty years later to the Strand and fourteen years afterward to its present place of business. Samuel John-

son used to frequent the Covent Garden book place.

THE GERMAN PUBLICATION SOCIETY (225) Fifth Ave., New York City), is just issuing, by subscription, "The German Classics of the 19th and 20th Centuries," a twenty-volume compilation in English translation of the best of German literature. The work is under the general editorship of Professor Kuno Franke, heading a long list of "patrons," an "executive board" and extensive American and European "advisory councils." Most of the selections made are unabridged and much of the matter has never before been translated into English.

Mr. Walter Rye, the well-known Norfolk antiquary, who has published over eighty volumes and pamphlets on antiquarian and genealogical subjects, has compiled an extensive reference work on "Norfolk Families" which will be published during November by Messrs. Goose and Son, of Norwich, England. The work, which contains information accumulated during the author's life-long study of Norfolk genealogies, gives particulars regarding all the Norfolk Families who have the right to bear arms, and numerous other families who have attained celebrity, in all nearly 1,400 families.

THE IMPORTANCE of the ancient Gaelic poetry is at last generally recognized, and in "The Poem Book of the Gael," published by the Browne & Howell Company, Eleanor Hull has issued a comprehensive collection of Irish Gaelic poetry translated into English prose and verse. More than half the translations are original with the compiler, and she has added many explanatory notes. Browne & Howell are also publishing a new edition of "The Everyday Life of Abraham Lincoln," first issued about twenty years after his death. The present edition has been rewritten and compressed into about two-thirds of its former compass, to make it more popular in form and price.

Among the books which will be published this month by the Stewart & Kidd Company, of Cincinnati, are: "On the Seaboard," by August Strindberg, a powerful novel of the Baltic Islands, translated from the Swedish by Dr. Elizabeth Clarke Westergren, "European Dramatists," by Archibald Henderson, author of "George Bernard Shaw: His Life and Works," a consideration of six representative modern European dramatists, some living, some dead: Strindberg, Ibsen, Maeterlinck, Wilde, Shaw and Barker and "Short Plays," by Mary Macmillan, a volume of cleverly written plays originally prepared for a club of women who could find nothing to suit their tastes and limitations.

As a consequence of a recent decision whereby the Copenhagen publishing house Kunstforlaget Danmark has been obliged to pay a compensation of 2,000 kroner for certain pirated translations of works by Paul Heyse and K. C. Frazos the Danish Booksellers' Association has decided to appoint an Inspection Board which shall watch for and report to the Association all translations appearing in Danish. Three leading members of the

book-selling world, with a literary assistant at a salary of 1,200 kroner a year will compose the Board. It is started only as an experiment, but after a year's trial it will, if successful, be continued, and may be the foundation for larger ventures in other directions, which no doubt will be of great service to the trade.

The Ninth edition of Clegg's well-known "International Directory of Booksellers and Bibliophiles' Manual" is out. The new edition is distinctly larger than its predecessor, containing over a hundred pages more. It has been very carefully and completely revised, 25,219 booksellers being now listed. The "Select Bibliography of Bibliographies," by Mr. Hipwell, which is now added for the first time, should prove useful. It is perhaps worth noting that the total number of booksellers in Great Britain and Ireland is here given as 5,287, which is about 40 per cent. of Clegg's total for the whole world. The bookselling trade in England may perhaps be in a bad way, but it is clearly not quite dead vet.

The New National Dickens is soon to be issued by Hearst's International Library Co. The volumes are to be printed word for word in exactly the same large type used by Chapman and Hall in their National edition, now out of print, which has been described as "The definitive and only complete edition of Dickens." The plan of publication is to issue two volumes a month. The first two, "Oliver Twist" and "A Tale of Two Cities," will be published November 28th. They will be printed on Bible paper and will be illustrated. James L. Perkins, for the past two years manager of the book, editorial and manufacturing department of P. F. Collier & Son is now Sales Manager, for Hearst's International Library Co.

LITTLE, BROWN & Co., who are the publishers of A. S. M. Hutchinson's novel "The Happy Warrior," have taken over from Mitchell Kennerley and are republishing Mr. Hutchinson's first book "Once Aboard the Lugger." This is the novel that gave the author of "The Happy Warrior" a conspicuous place among the younger English authors who have so recently achieved literary distinction. It is not a sea story, as its title would appear to indicate, but a delightful comedy of English life, containing the most romantic of love stories, written with such rare humor that it stands apart from the great mass of present-day fiction. "Once Aboard the Lugger" has already attained a seventh printing.

AN EXHIBITION of some of the latest works of two of the foremost American illustrators—N. C. Wyeth and Paul Bransom—is at present being held in the Exhibition Gallery of the new Scribner Bookstore. In both cases the pictures are large full-color paintings. There are fourteen by N. C. Wyeth, which were painted to illustrate the new holiday edition of Robert Louis Stevenson's "Kidnapped," and ten by Paul Bransom, painted to illustrate a holiday edition of Kenneth Grahame's "The Wind in the Willows." The quality of these pictures is such as to give them a con-

siderable artistic interest aside from that which comes from the text they were made to supplement. This exhibition will continue for several weeks. The pictures are hung in the gallery at the end of the score, which primarily is intended for the exhibition of rare books, but is lighted both by electricity and sky-light so as to be suitable for the exhibition of paintings. Some such exhibition of original illustrations is always going on there.

"ONE thing which is constantly being borne in upon all who are practically interested in the booktrade," says Jacob Omnium in a recent issue of the London Bookseller, "is the hopeless impossibility of pleasing every-body. A few days ago I was reading in a morning paper a pungent leading article on the subject of children's books, and I found that the writer was 'out' to protest against the modern practice of producing artistic and elaborately ornate volumes as gift-books for young boys and girls. He complained that such things are 'too good' for those for whom they are intended, and that the kind of book, that children prefer is represented, not by the beautiful volume which has to be kept carefully on a shelf lest the small owner should soil its wonders with dirty hands,' but by the 'cheap and much-begrimed editions' whose torn pages 'litter the nursery floor.' One is inclined to wonder whether the author of this complaint really knows anything at all about the present-day child, who, as a matter of fact, is a much more sophisticated little person than his-or her-predecessor of former generations, and who is not at all of the opinion that books of any kind can only be thoroughly enjoyed when their pages are dirty and torn. My own observation—which I am sure will be confirmed by that of most other 'grown-ups'-teaches me that the child of to-day simply revels in the beautiful books which come along as Christmas presents and birthday remembrances, and moreover, takes a special pride in keeping them in a condition worthy of their beauty and value.

QUERIES.

CAN ANY reader of THE PUBLISHERS' WEEKLY inform me who Anna Fisher was—when she lived and where. At what time she compiled or published her hand-made book called "Poetical Ornithology" in 2 folio vols.—all hand-made from beginning to end. Kindly give me all information you can, stating the value of said book and if more than one copy was made or any other book by her. Address—Box 1643. Salt Lake City, Utah.

BUSINESS NOTES.

ARTHUR, ILL.—H. T. Smith succeeds H. M. Rigney & Co., Booksellers and Stationers.

CALAIS, ME.—W. Todd Muschie recently purchased the book store of E. W. Milliken.

COLUMBUS, OHIO.—Scott Ballard as manager for the Ballard Book Co. is opening a new Book and Stationery Store at 1223 Fair Avenue.

FAYETTEVILLE, TENN.—J. B. McLaughlin & Son, Druggists and Booksellers have been succeeded by Davidson & Beasley.

Los Angeles, Cal.—Stratford & Green, booksellers, have dissolved partnership as the result of a suit brought by H. S. Stratford against G. S. Green.

NASHVILLE, TENN.—Robert A. Halley, located at 162 Fourth Ave., North, has succeeded to the business of the Good-pasture Book Co.

OAKLAND, CAL.—The book store of W. T. Machen has been purchased by the Emporium and is being sold in that firm's San Francisco

ORANGE, CAL.—The Gitchel Book store, for many years located on East Chapman Avenue, has been sold by Mrs. L. B. Gitchel to Mr. and Mrs. N. B. Spray. The business has been established for fifteen years.

PORTLAND, ORE.—The J. K. Gill Company, is remodeling its store at Third and Alder Streets, and is adding twenty thousand square feet of selling space, having secured a lease on three stories of an adjoining building.

SAN PEDRO, CAL.-Mrs. Clara McDonald has sold out her book and stationery business.

Washington, C. H., Ohio.—J. T. Tuttle Co. have succeeded F. E. Springer Co., Booksellers, Newsdealers, etc.

WINONA, MINN.—Alexander McNie, book-seller, newsdealer and stationer, recently sustained a loss by fire.

VISITING BUYERS-NEW YORK CITY.

FOR THE WEEK ENDING NOVEMBER 12, 1913. W. H. Wranck, of the J. P. Bell Co., Lynch-

burg, Va. W. Dunham, of S. P. Dunham & Co.,

Trenton, N. J. C. W. Dare, Port Jefferson, L. I.

Mr. Levy, of Levy Bros., Freehold, N. J.
Hobart J. Shanley, of Hobart J. Shanley &
Co., Burlington, Vt.
Miss M. Bettinger, representing E. W.

Edwards & Son, Syracuse, N. Y. Miss Lois Kinney, representing E. W. Edwards & Son, Rochester, N. Y.

B. Brunner, Saratoga Springs, N. Y.

E. A. Burdett, New Canaan, Conn. Mr. McGillivray, of the Burdett-McGillivray Co., Stamford, Conn.

PICK-UPS. "FENCES BROKEN DOWN"

A LADY came into a large middle-west bookstore the other day, anxious to secure a book which she described as a popular book of the season and known as "Fences Broken Down." The right guess finally proved to be "The Garden Without Walls."

THE "PUNCH." Time was when a novel was "gripping";
Time was when a story was "strong";
Time was when a title was "pregnant" or "vital"
And "sweet" or "appealing" a song.
Time was when a drama was "ripping," But now, be it Learning or Lunch,
For stuff to get by in the town of N. Y.
It's got to be "stuff with a punch."
I'm tired of the tale that's "tremendous";
I'm weary of "pulsing with life";

"Significant" also's beginning to pall, so I think it is due for the knife, I've stood for a run on "stupendous," "Convincing," and all of that bunch; But worse, to my mind, than the others combined,

Is the dread and ubiquitous "punch." -F. P. A. in the N. Y. Evening Mail.

ARTISTIC MUNIFICENCE.

ACCORDING To the New York Tribune a successful pen-and-ink artist recently received the following printed circular from an automobile firm:

"You are cordially invited to participate in our grand \$100 prize-drawing contest. Each participant may submit one or more drawings advertising our automobile, and the winner will receive a grand prize of \$100. Drawings must be sent prepaid, they must be original, and all unsuccessful drawings will remain the property of the undersigned."

The artist, who can hardly be persuaded to make drawings at \$1,000 apiece, smiled over this printed circular. Then he took a sheet of note paper, and wrote to the automobile firm:

"You are cordially invited to participate in my grand \$10 prize automobile contest. Each participant may submit one or more automobiles, fully equipped, of his own manufacture, and the winner will receive a grand cash prize of \$10 in gold. The automobile submitted should be brand-new, and must be shipped freight prepaid to New York. The unsuccessful automobiles will remain the property of the undersigned."

AUCTION SALES

NOVEMBER 19TH, 20TH, AND 21ST, 10 A.M. AND 2 P.M. (Six sessions.) Catalogue of genealogies and Americana (many lots relating to New Hampshire); also part of the genealogical library of J. Henry Lea. (2117) lots.)—Libbie.

NOVEMBER 21ST, 10:30 A. M. AND 2:30 P.M. (Two sessions.) The library of Robert E. L. Cragin of Mississippi, and also of a Philadelphia collector; almost entirely Americana. (No. 1093; 769 lots.) - Henkels.

NOVEMBER 24TH AND 25TH, 10 A.M. AND 3 P.M. (Four sessions.) Katalog der Bibliothek des Königlichen Baurats Edwin Oppler-Hannover, und einer Inkunabel-Sammlung aus Privatbesitz. (No. 121; 843 lots.)—C. G. Boerner, Leipzig.

NOVEMBER 25TH, 10:30 A. M. Catalogue of old and scarce books mainly relating to American history. (No. 531; 427 lots.) - Merwin Sales Co.

DECEMBER 4TH, 5TH AND 6TH, 2:30 AND 8:15 P.M. (Five sessions.) The John H. Webster Oriental collection. Pt. I. Crystal, jade and other hard stones, porcelains, potteries, lacquers, bronzes, carvings, swords, with a comprehensive library of books on these and kindred subjects. (789 lots.) - Anderson.

BIBLIOGRAPHICAL NOTES.

CATALOGUES OF NEW AND SECOND-HAND BOOKS.

Joseph Baer & Co., Frankfurt a. M., Hochstrasse 6. Incunabula Typographica, 1459-(928-1045 titles.)

—Philosophie. (4,869 titles). Edward Baker's Great Book Shop, Birmingham, 14 and 16 John Bright St. Catalogue. Part I, Occult and spiritualism. Part II,

Miscellaneous. (No. 326; 566 titles.)

F. C. Carter, Hornsey, London, 71 Middle Lane. Books relating to India and the East. (No. 42; 806 titles.)

-Rough list of books and prints. (No.

43; 398 titles.)

-Short list of books, prints, old maps.

(No. 44; 226 titles.)

Franz Deuticke, Vienna, Helferstorferstrasse

4. Medizin. (No. 94, 916 titles.)

De Witt & Snelling, Oakland, Cal. 1609

Telegraph Ave. From the valley of the Mississippi River to the Atlantic Seaboard; a catalogue of an interesting collection of books.

(No. 14; 389 titles.)

E. P. Dutton & Co., New York, 681 5th

Ave. Catalogue of valuable books relating

chiefly to 19th century.

Francis Edwards, London, W., 83 High St., Marylebone. Rare old books, manuscripts,

and choice bindings. (No. 330, 526 titles.)

W. & G. Foyle, London, 121-123 Charing
Cross Road. Selected catalogue of agricul-

tural science books. (No. 5.)

C. Gerhardt & Co., New York, 20 Nassau
St. Catalogue of choice and unusual books.

(No. 27; 576 titles.)

Henry Gray, Acton, London, I Churchfield
Road East. Periodical catalogue, containing family histories, genealogy and heraldry,
military and naval records, peerage and
peerage claims, British topography, and miscellanea. (Also colored views, continued,

Nos. 191-384.) (No. 284; 799 titles.)

George Gregory, Bath, Eng., 5 Argyle St.

Imperial book catalogue and report, comprising recent purchases of rare, unique, and extra illustrated works, manuscripts, etc. (No.

225.)

Imperial book catalogue and report, comprising recent purchases of books in general literature, also first edition, of Dickens and a fine collection of rare mezzotint and other

engravings. (Nos. 226-227; 929 titles.)

Karl W. Hiersemann, Leipzig, Königstrasse
29. Monatliches Verzeichnis neuer Erwerbungen antiquaria und wichtige neue Erscheinungen des In- und Auslandes. (New series,

No. 1; 283 titles.)

Charles Higham & Son, London, E. C., 27a Farringdon St. Catalogue of miscellaneous theological books. (No. 525; 1630) titles.

Holland Bros., Birmingham, Eng., 21 John Bright St. Catalogue of new books.

(No. 198; 407 titles.)

George T. Juckes Co., London, W. C., 35

St. Martin's Court. Catalogue of an interesting collection of second-hand books, incl. portion of the poetical library of the late Sir Alfred Austin, many volumes containing autographs, etc. (No. 236; 632 titles.)

Harry Jones, Chester, Eng., 48 Watergate

St. A catalogue of interesting books in various branches of literature. (No. 23; 279

titles.)

— Catalogue of miscellaneous literature, chiefly from the library of Thomas Pennant, with special collections arranged under headings Africa, Alpine, America, Australasia, India, Italy, Russia; also a collection of books relating to Wales. (No. 25; 396

Charles E. Lauriat Co., Boston. Annual

catalogue of English books. (424 titles.)

G. Lemallier, Paris, 25 rue de Chateaudun.

Catalogue mensuel. 1ère partie, Ouvrages sur la guerre Franco-Allemande de 1870-1871, Commune 1871. 2ème partie, Littérature en tous genres, ouvrages modernes. (No. 278; 7007 titles.)

Luzac, London, 46 Great Russell St., W. C. Luzac's Oriental list and book review. (Vol. XXIV, nos. 7-8.)

McDevitt-Wilson, New York City, Church St. Special bargain list, incl. old and rare books and a few first editions.

Joseph McDonough Co., Albany, N. Y., 73 Hudson Ave. Catalogue of scarce and interesting books in all departments of litera-

ture. (No. 301; 5728 titles.)

Maggs Bros., London, W. C., 109 Strand.
Catalogue of a choice collection of engraved portraits, decorative engravings, and sporting

prints. (No. 315; 389 titles.)

Henry Malkan, New York City, 42 Broadway and 55 New St. Catalogue of choice rare and desirable books on angling, art, drama, first and special editions, sets, etc. (No. 61; 647 titles.)

Martinus Nijhoff, The Hague, Lange Voorhout 9. Livres anciens et modernes. (No.

397; 332 titles.)

-Livres rares et curieux; catalogue de

livres anciens. Ie partie. (No. 396; 347 titles.)

Eugène L. Morice, London, W. C., 9 Cecil
Court, Charing Cross Road. General catalogue, including travels in Africa, America, Australasia, China, Japan, India, and the

East in general. (580 titles.)

Noah Farnham Morrison, Elizabeth, N. J.,
314-318 West Jersey St. Choice collection of

books. (No. 138; 1592 titles.)

E. R. Robinson, Troy, N. Y., 410 River St.

A selection of rare and interesting second-hand books, including Americana, genealogy, and

Civil War. (No. 7; 629 titles.)

Rosenbach Co., Philadelphia, Pa., 1320 Walnut St. Catalogue of rare and important books and manuscripts in English literature.

(No. 17; 663 titles.)

George Salby, London, W. C., 65 Great Russell St. Catalogue of books relating to India and neighbouring countries, travel, history, language, literature, etc. (No. 2; 467 titles.)

Chas G. Sawyer, London, 23 New Oxford St. Collection of fine and rare books, manuscripts, autographs, first editions, standard library sets, and art books. (No. 35; 544

Shepard Book Co., Salt Lake City, Utah.

List of books on geology, mining, engineering and kindred subjects. (No. 70.)

Chas. J. Sawyer, Ltd., London, W. C., 23

New Oxford St. Collection of fine and rare books, beautiful bindings, manuscripts, autographs, first editions, standard library sets,

art books, etc. (No. 35; 544 titles.)

James Thin, Edinburgh, 54, 55 and 56

South Bridge. Catalogue of books relating to Scotland. Part II. F to N. (No. 176;

1104-2300 titles.)

Weekly Record of New Publications

The entry is transcribed from title page when the book is sent by publisher for record. Books received, unless of minoriance, are given descriptive annotation. Prices are added except when not supplied by publisher or obtainable only on specific request. The abbreviations are usually self-explanatory. c. indicates that the book is copyrighted; if the copyright date differs from the imprint date, the year of copyright is added. Where not specified the binding is cloth.

A colon after initial designates the most usual given name, as: A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederick; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tl. (32mo: 12½ cm.); Fe. (48mo: 10 cm.); Sq., obl., nar., designate square, oblong, narrow. For books not received sizes are given in Roman numerals. 4°. 8°. etc.

Adams, S: Hopkins. The health master. Bost., Houghton Mifflin. c. '11-'13. 7+

339 p. D. \$1.35 n.

The story of a doctor who established himself in a household with a view to following out the Chinese plan of keeping the family well instead of curing it after it gets sick. The family consists of three generations. The doctor talks to them informally on health subjects, such as pure milk, fresh air, adenoids, infection, patent and disperse everight. medicines, eyesight, etc.

Adams, W: F:, comp. Everett Hosmer Barney, his family connections, a record of his life work; George Murray Barney. Springfield, Mass. [The author.] c. 5+13-177 p. il. pls. (part col.) pors. plan, facsims., coat of arms. f°. (Priv. pr.) Includes genealogical records of the Staples, Wheeler, Jones, and Billings families.

Ainyahita in pearls; tr. from the original by Otoman-Zar-Adusht-Ha'nish. Chic., Mazdaznan Press. c. 194 p. O. limp. leath., \$5 n.

Alexinsky, Gregor. Modern Russia; tr. by Bernard Miall. N. Y., Scribner. 361 p.

O. \$3.75 n.
Volume forms a practical encyclopaedia of Russian life as seen from both the spiritual and material points of view. It is full of facts, giving a vivid idea of present-day Russia. Index.

Allen, Willoughby C:, and Grensted, L. W. Introduction to the books of the New Testament. N. Y., Scribner. 8+302 p.

Andersen, Hans Christian. Hans Andersen's fairy tales; with il. by W. Heath Robinson. N. Y., Holt. 12+288 p. Q. \$3.50 n., bxd. Charmingly illustrated in color and black and whe.

Arabian night's entertainments; based on a translation from the Arabic by E: W: Lane; selected, ed. and arranged for young people by Frances Jenkins Olcott; with 15 full-page il. by Monro S. Orr. N. Y., Holt.

c. 11+294 p. O. \$1.50 n. Austin, Mrs. Mary Hunter. The lovely lady; front [in col.] by Gordon Grant. Garden City, N. Y., Doubleday, Page. c. 272 p. S. SI n.

How Peter, as a lad, resolved to be rich, and how his vision of Lovely Lady became his watchful guardian till at last he found her, really and truly, is the theme. By author of "The land of little rain," etc.

Barrows, Wa. Bradford. Michigan bird life; a list of all the bird species known to occur in the state; together with an outline of their classification and an account of the life history of each species; with special reference to its relation to agriculture. [Lansing, Mich.], Mich. Agricultural Coll. 14+822 p. (19 p. bibl.) il. pls. 8°, 95 c.; рар., 80 с.

Bartlett, Loring Cleveland. The reminiscences of a credit man. [Rochester, N. Y., The author, 505 Cox Bldg.] c. 59 p. 8° (Not for sale.)

Barton, G: In quest of the golden chest; a story of adventure. N. Y., Benziger. c.

325 p. D. \$1.15.
Story of the adventures on land and sea of the hero, Paul Parker, and his friends, Job Singleton and Jonah, the guide, as they go to claim a chest of money and plate in storage in the West Indies.

Bassett, Sara Ware. The story of wool; il. by Eliz. Otis. Phil., Penn. Pub. c. 213

p. D. 75 c. n.
Donald Clark had never been very far from Boston when he started for Idaho with his father, who had been suddenly summoned to his sheep ranch. The story leads the reader through all the steps of the woolen industry, from the range to the mill.

Bate, Percy. English table glass. [New ed.] N. Y., Scribner. 13+130 p. pls. O. (New collector's lib.), \$2.25 n.

Beaumarchais, Pierre Augustin Caron de. Le barbier de Séville; comédie en quatre actes; ed. with introd., notes and vocab. by F: Hay Osgood. Bost., Ginn. c. 19+ 161 p. por. S. (International modern language ser.), 45 °C. Editor is master in modern languages, Milton Academy,

Milton, Mass.

Bell, G: W: Abraham Lincoln; a poetical interpretation. Cleveland, O., A. H. Clark Co. 95 p. por. 8°, \$5 n. formerly \$7.50;

Bell, Malcolm. Old pewter. [New ed.] N. Y., Scribner. 21+186 p. pls. O. (New collector's lib.), \$2.25 n.

Berlioz, Hector. A critical study of Beehtoven's nine symphonies; with a few words on his trios and sonatas; a criticism of Fidelio; and an introductory essay on music; tr. from the French by Edn. Evans, sr. N. Y., Scribner, 12+165 p. por. D. \$1.50 n.

Bible. N. T. Facsimile of the Washington manuscript of the four Gospels in the Freer Collection; with an introd. by H: A. Sanders. Ann Arbor, Mich., Univ. of Mich. '12. various p. f° (Not for sale.)

Bithell, Jethro. Life and writings of Maurice Maeterlinck. N. Y., Scribner. 16+198 p. (25 p. bibl.), O. (Great writers ser.), \$1 n. Timely account of the life and works of the noted writer who is now attracting so much attention in the modern world, which is of special value as there is very little printed matter easily available of a biographical character. Index.

Blennerhassett, Charlotte Julia von Leyden, Lady. Sidelights; auth. tr. by Edith Gulcher. N. Y., Scribner. 5+245 p. O. \$2.25 n. Contents: Siege of Paris, 1590; Taine's study of Napoleon; Count Reinhard, a German in the service of the French; Spanish studies; Sir Joshua Reynolds; Marco Minghetti and the Risorgimento; Our viceregal life; Marie Baskirtseff; Claude Fauriel's correspondence with Mary Clarke; Chateaubriand.

Bloch, L. The science of illumination; an outline of the principles of artificial lighting; tr. by W. C. Clinton. N. Y., Van Nostrand. 180 p. pls. diagrs. tabs. O. \$2.50 n. By engineer of Berlin Electricity Works.

Boos, W: F., M.D. At the fountain head; five stories on the origin of life for parents and teachers. Bost., Small, Maynard. c. 80 p. S. bds. 60 c. n.

Contents: Foreword; The little brother; Martha's apple; The rather doe; The baby egg; How a little baby comes into the world.

Booth, Meyrick. Rudolf Eucken: his philosophy and influence. N. Y., Scribner. 28+

ophly and initiative. 1., Scribblet. 26 7 207 p. D. \$1.25 n.

Popular account of Eucken's philosophy. Early part of study is concerned with an explanation of Eucken's thought, the latter part brings his philosophy into contact with some of the central problems of modern life and thought. Four of the longest chapters are devoted to the social side of Eucken's philosophy; including one on education. Index.

Bradley, Glenn Danford. The story of the pony express; an account of the most remarkable mail service ever in existence, and its place in history. Chic., McClurg.

and its place in history. Chic., Archarge c. 175 p. il. S. 75 c. n. Pony Express made its first trip in April, 1860, and advertised to carry a letter mail from the Missouri River to San Francisco in eight days, at weekly intervals. It lasted for sixteen months, until the telegraph was put through. It was never a paying venture, but was most valuable in holding California to the Union, and showed the practicability of keeping open a transcontinental route through the winter. through the winter.

Bridges, Dwight T. Bibliography of physica, training. English titles, 1905 to May 1911. N. Y., Physical Directors' Soc. Y, M. C. A. '12. 20+172 p. O. \$1.

Brown, Ruth Alberta. At the little brown house; il. by M. J. Spero. Chic., Saalfield. c. 368 p. D. \$1.25.

Story of six children and their invalid mother who have a hard struggle with poverty, but for whom bright times finally come.

Tabitha's vacation; il. by Wuanita Smith. Chic., Saalfield Pub. Co. c. 286 p. incl. front. pls. 8° (Ivy Hall Ser.), \$1.25.

Brown, Mary Eliz., comp. Dedications; an anthology of the forms used from the earliest days of book-making to the present time. N. Y., Putnam. c. 9+470 p. (3 p. bibl.) facsims. O. \$2.50 n.

(3 p. 5151.) factimes. O. \$2.50 n. Series of dedications here brought together presents examples from the earliest days of book-making to the present. They are grouped under the following headings: Deity, the Virgin Mary, royalty, nobility, armies and navies, authors, women, children, friends, animals, oneself, the reader, things spiritual, etc.

Buchan, J: The Marquis of Montrose. N. Y., Scribner. 333 p. pors. O. \$3 n. Life of James Graham, first Marquis of Montrose, who fought for Charles I, in Scotland, and in 1650, a year after the King's execution, returned from exile to head a rebellion against Cromwell. He was captured and executed. Index.

Cannon, Fk. Jenne, and Knapp, G: L. Brigham Young and his Mormon empire. N. Y. and Chic., Revell. c. 398 p. pls. pors.

O. \$1.50 n. O. \$1.50 n.

Detailed biography of Brigham Young from his birth in a little Vermont town in 1801 to his death.

Describes his joining the Mormon church, then under leadership of Joseph Smith, its founder, and his assumption of control at the death of Smith. The history of the crossing of the great American desert and the founding of Salt Lake City are set forth, as well as the manner in which he built and maintained an empire there. Index.

Cannon, Ida M. Social work in hospitals; contribution to progressive medicine. N. Y., Survey Associates. c. 12+257 p. facsims. D. (Russell Sage foundation

pubs.) \$1.50.

pubs.) \$1.50.

Hospital social service "seeks to understand and to treat the social complications of disease by establishing a close relationship between the medical care of patients in hospitals or dispensaries and the services of those skilled in the profession of social work." The physician recognizes physical symptoms and seeks a remedy—the skilled social worker recognizes social symptoms of human distress and seeks their causes in order to help. Book is account of this work and what is has and should accomplish by the head worker of Social Service Department, Massachusetts, General Hospital. Index.

Carpenter, Ford Ashman. The climate and weather of San Diego, California; prepared under the direction of Willis L. Moore; il. with photographs and charts by the author and others. San Diego, Cal., San Diego Chamber of Commerce. c. 12+118 p. pls. charts, tabs. diagrs. S. bds., 25 c.

Carr, W: Kearney. Matter and some of its dimensions. N. Y., Harper. c. 120 p. diagrs. S. (Harper's lib. of living thought),

75 c. n.
Beginning with the electrical theory of matter, the author hypothetically deduces a physical basis for the belief in the fourth dimension, and conceives of the human body as possessing the potentiality of other bodies, or existences, or forms. The fourth dimensional consciousness is treated in its spiritual and therapeutic values, and dual mentality and spiritual exaltation are considered. considered.

Cave, E: The Boy Scout's hike book; the first of a series of handy volumes of information and inspiration; with over 100 illustrations. Garden City, N. Y., Doubleday, Page. c. 15+243 p. D. (Boy Scout's

lib.), 50 c. n.

Author is a Scout Master and editor of Boys' Life.
Tells how to walk, what the hiker's kit should be, about "grub," tents and tent making, making a camp, hiking alone, autumn winds, rough weather, exploration, woodcraft, emergencies, and all the things a Boy Scout should know about hiking.

E: A students' history of the Channing, United States. 3rd rev. ed. N. Y., Macmillan. c. '97, '98, '04, '13. 31+601+29 p. il. pors. maps. D. \$1.40 n.

Charles, Rob H: Studies in the Apocalypse;

being lectures delivered before the University of London. N. Y., Scribner. 7+199 p. (6 p. bibl.) O. \$1.75 n.

Werrett Wallace. Teaching the common branches; a textbook for teachers of rural and graded schools. Bost., Houghton Mifflin. c. 10+355 p. fold. facsims. D.

Presents fundamental facts of theory of teaching in simple, definite statements, with abundant illustrations. Shows how best to use the resources at hand and to draw upon the environment of the school. Index. Cholmondeley, Mary. After all. N. Y.,

Cholmondeley, Mary. After all. N. Y., Appleton. c. 332 p. front. D. \$1.35 n. By author of "Red pottage" Annette Georges is on the verge of drowing herself in the Seine when she happens to meet an eccentric young Englishman, who owns race horses. He suggests that she go with him for a week to Fontainebleau. Desparate and half dazed, she consents. The young man becomes dangerously ill. In a lucid interval he makes a will, Annette being one of the witnesses, and shortly afterwards developes paralysis. Annette goes to England to make her home with some aunts, and later develops a love affair with the cousin of the young racing man. The latter dies and his will comes to light, and then Annette finds herself in a decidedly embarrassing situation.

Christian, M. Disinfection and disinfectants; tr. from the German by C: Salter; with 18

tr. from the German by C: Salter; with 18 illustrations. N. Y., Van Nostrand. 4+

107 p. D. \$2 n.
Author is physician in chief, Royal Institute for Infectious Diseases, Berlin.

Clarke, I. By the Blue River; a novel. N. Y., Benziger. c. 432 p. D. \$1.35 n. Aubrey Amory, living in luxury in London with his wife and child, is arrested for embezzlement and then skips his bail. Frances, his wife, goes to northern Africa to live and wait for him and after some years he sends word he is going to risk re-arrest and join her. In the meantime a fine man has fallen in love with Frances and she with him. Aubrey is drowned on his way to join his wife and after a while she is happy with the other man.

Clarke, Jennie Thornley, ed. Songs of the South; choice selections from Southern poets from colonial times to the present day; with an appendix of brief biographical notes, and an introd. by Joel Chandler Harris. [New ed.] Garden City, N. Y., Doubleday, Page. c. '96. 19+333 p. D. \$1.50 n.

Cleveland, Stephen Grover. The independence of the executive. Princeton, N. J., Princeton Univ. c. 5+82 p. por. D. (Stafford Little lectures ser.), \$1 n.

The government in the Chicago strike of 1894. Princeton, N. J., Princeton JUniv. c. 5+49 p. front. D. (Stafford Little lectures ser.), \$1 n.

The Venezuelan boundary controversy. Princeton, N. J., Princeton Univ. c. 5+122 p. front. D. (Stafford Little lectures ser.), \$1 n.

These three volumes are made up of lectures delivered in Princetion by Mr. Cleveland. They were issued on the day of the dedication of the Graduate College, exactly seventeen years since he first spoke there. These lectures are disclosures of the meaning of important happenings in our national history and show the unswerving honesty of Mr. Cleveland's mind.

Cochran, Jerome. General specifications for concrete and reinforced concrete; including finishing and waterproofing. N. Y., Van Nostrand. c. 23+274 p. diagrs. tabs. O. \$2.50 n.

Comstock, Mrs. Harriet Theresa. A son of

Comstock, Mrs. Harriet Theresa. A son of the hills. Garden City, N. Y., Doubleday, Page. c. 409 p. front. D. \$1.25 n.
Story of a Virginia mountain lad's spiritual growth. When Sandy Morley with his pitiful little treasure of \$30, the savings of long years of chores, set out down the mountain side, traditions were smashed into a thousand bits. Many Morleys had felt the call, but none had ever put his foot seriously, determinedly on the path as Sandy did. Sandy's parting with his father had moved them both deeply. But he left some one else—Cynthia, the child of the "big house," who had taught him what he knew. What Sandy did out in the world, and what he did when he returned to Lost Mountain make the tale.

Cowles, Julia Darrow. Our little Athenian cowles, Julia Darrow. Our little Athenian cousin of long ago; being the story of Hiero, a boy of Athens; il. by J: Goss. Bost., L. C. Page. c. 12+125 p. D. (Little cousins of long ago ser.), 60 c. Authentic story of the childhood, the schooling, the games and the development from boyhood to manhood of the Athenian boy of long ago, also contains an interesting description of ancient Athens during that Golden Age when she was the political and artistic centre of the civilized world.

Curtis, Alice Turner. A little maid of Pro-vince Town; il. by Wuanita Smith. Phil.,

Penn Pub. c. 212 p. pls. D. 80 c. n. Story of a little girl's adventures during the trouble-some times just before the Revolution. Anne Nelson is left alone and at the mercy of the townsfolk when her father disappears, and is supposed by some to be lost at sea, and by others a traitor to the Colonies. In a search for her father, she sails for Boston as a stowaway and finds him a loyal patriot doing soldier duty, and arrives in time to do a service for her country. For girls from 7 to 11.

The little runaways and mother; il. by Wuanita Smith. Phil., Penn Pub. c. 225

p. D. 80 c. n.

Catherine and Phineas will be remembered as the children who ran away from an asylum and were adopted by Mrs. Burton. The supposed kidnapping of Cathie, their adventures outdoors, the model aeroplane club, and the happy times they have in the small village where they have become liked by everyone, makes the story.

Delamare, Henriette Eugénie. The children of the log cabin. N. Y., Benziger. c. 174 p. D. 85 c.

Arthur Freeman, a young artist, is forced by his wife's delicate health to go with her and their three children to Southern California. Here the children have all sorts of adventures on the shore and in the woods. One day there is an automobile accident near the house and the victim proves to be Mrs. Freeman's father, who disowned her when she married. He is won by the oldest child, however, and at Christmas surprises the family by acknowledging his error and begging for forgiveness.

Dewar, Douglas. Glimpses of Indian birds. N. Y., J: Lane. 14+266 p. O. \$2.50 n. Prevalent theories of protective colouration are repeatedly attacked in these brief sketches on Indian birds, because, as the author claims, it is impossible for the naturalist who uses his eyes to accept these theories. Mr. Dewar takes as his examples: The magpierobin; The Indian snake-bird; Minivets; A jhil out of season; The pied-crested cuckoo; The Indian robin; The shikra; The gray hornbill; The flamingo; Merlins; The common wryneck; Green pigeons; The red turtle dove; The Swallow-plover; sunbirds, etc. Index.

Edelmann, Philip E. Experimental wireless stations; their theory, design, construction and operation; including wireless telephony and quenched spark systems; a complete account of sharply tuned modern wireless installations for experimental purposes, which comply with the new wireless law; with more than 80 illustrations. [Rev. ed.] Minneapolis, The author. c. '12. 218 p. D. \$1.50.

Edwards, Agnes. Our common road. Bost., Houghton Mifflin. c. 9+306 p. D. \$1 n. For nearly five years author has been writing short daily articles for the Boston Herald. She takes the simple events and predicaments of everyday life and views them in a friendly, whimsical way. Book is made up of a hundred of these talks.

Elder, D: Paul. The old Spanish missions of California; an historical and descriptive

of California; an historical and descriptive sketch; il. chiefly from photographs by Western artists. San Francisco, Elder. c. 5+89 p. Q. hf. cl., \$3.50 n.; pigskin, \$6.50 n., bxd.

Missions are described in the order of their founding. The sketches of the various missions have been made up largely from the literature on the subject. Contemporary writers, such as Father Palou and Father Crespi, and the impressions of early voyagers and travelers, including Vancouver, De Mofras, La Perouse and Duhaut-Cilly are quoted. The early writers, Alexander Forbes, Alfred Robinson and others, and the later well known books are largely drawn from. As illustrative material are given extracts from the best peoms written in praise of the Missions and their founder. Volume is handsomely printed, illustrated and bound.

Elliott, Howard. The truth about the railroads. Bost., Houghton Mifflin. c. 22+260 p. por. D. \$1.25 n.

By chief executive officer of the New York, New Haven and Hartford Railroad Co. and of the New England Transportation lines. Chapters are addresses which were delivered at various times. Contents: Cooperation between the railway owner, the railway employee, and the railway user; The individual, the corporation, and the government; Conservation of railway service; Rate-making and the government; Agriculture, banking, and the carrier; Transportation in New England; Public opinion: its effect on business.

Enock, C. Reginald. The republics of Cen-

tral and South America; their resources, industries, sociology and future; with 16 il. and 9 maps. N. Y., Scribner. 544 p. O. (South American ser.), \$3 n. Political, economic, and sociological description of the republics of Central and South America and Mexico; their industrial possibilities and general development. Index.

Index.

Eucken, Rudolf Christof. Ethics and modern thought; a theory of their relations; the

thought; a theory of their relations; the Deem lectures delivered in 1913 at New York University; tr. from the German manuscript by Marg von Seydewitz. N. Y., Putnam. c. 3+127 p. D. \$1 n.

Answers the doubts that arise in the mind as it surveys history and observes the apparent contradictions of its environment, regarding the place of ethics among the constructive world forces. Contents: Ethical problems in the present time; The ethical principle; Defence of the ethical principle; Evolution of the ethical principle; Morality and religion; Present status of morality.

Fenn, F:, and Wyllie, Bertie. Old English furniture. [New ed.] N. Y., Scribner. 10+91 p. pls. O. (New collector's lib.), \$2.25 n.

Fitch, G: Hamlin. The critic in the Occident; il. from photographs. San Francisco, Elder. c. 20+177 p. (5p. bibl.) O. \$2 n.;

hf leath., \$4 n.; leath., \$6 n.

Contents: Introduction; The best fruits of travel in the Occident; Greece, the fountainhead of all art and letters; Italy, home of art and monuments; France, land of romance, thrift and artistic life; London, seat of the founders of world-wide empire; New York, the skyscraping marvel of the new world; Tips to the tourist. Index.

Frantz, Henri. French pottery and porcelain. [New ed.] N. Y., Scribner. 9+177 p. col. pls. O. (New collector's lib.), \$2.25 n.

Madcap. N. Y., Appleton. Gibbs, G:

Madcap. N. Y., Appleton. C. 344 p. pls. D. \$1.30 n.

Madcap is a handsome, healthy, lively society girl who goes in for sports, particularly aviation. One day, while flying, something goes wrong and she lands on an island where an artist is living hermit fashion. The contempt of the man for the things the girl typifies; her interest in him; a vagabond pilgrimage in France which they take together under extraordinarily peculiar conditions; the discovery of their innocent but compromising relation by a rival woman and subsequent dramatic events, make the story.

Gilbert, Ralph Valentine. English writers; Facts about the life and work of all English writers, both of prose and poetry, are given Phil., Penn Pub. c. 193 p. T. (Popular handbooks), 50 c.

Gilchrist, Beth Bradford. Helen and the uninvited guests; the adventure with the yellow-goggles lady; il. by Ada C. Williamson. Phil., Penn Pub. c. 334 p. D. \$1.25 n.

Story for girls from 10 to 15, telling of the stormy times Helen Thayer had when she came home to keep house for her brother and the twins, and an unexpected guest arrives. Things straighten out at last and Helen learns how to manage her difficulties. By author of "Helen over-the-wall."

Glassmire, S: Haven. Olea; a story of the Norsemen in Pennsylvania. N. Y., Knickerbocker Press. c. 3+5-9+96 p. front.,

pls, pors. 12°, \$1.

The theme of the story is taken from the ill-fated attempt at Norwegian colonization in [Potter County], Pennsylvania, made by Ole Bull, in 1852.

Gordon, Alex. Reid, D. D. The poetry and wisdom of the Old Testament. N. Y., Scribner. 110 p. T. (Primers for teachers and senior Bible class students; ed. by Rev. G: Henderson), pap., 20 c. n.

Green, G. P. Some aspects of Chinese music and some thoughts and impressions on art principles in music. N. Y., Scribner.

principles in music. N. Y., Scribner. 149 p. S. \$1.50 n.

Contents: Music in relation to life and art; Peking; Music of China (historical); On Chinese music (analytical); The "Eternal melody": an Eastern legend; Evolution of music from the thirteenth to the seventeenth centuries; Music—absolute and otherwise; Music and mood; Reflections on music and religion; Spring song; Humoresque; On acquiring music.

Grierson, Fs. The valley of shadows. New ed. il. [in col.] by Evelyn Paul. N. Y., J: Lane. 8+315 p. D. \$1.50 n.

Griggs, E: Howard. The philosophy of art; the meaning and relations of sculpture, painting, poetry and music. N. Y., Huebsch.

c. 347 p. (10 p. bibl.) \$1.50 n.
What is Art? What does Art do to the artist who creates? What does Art do to the student who appreciates? These three questions underlie this work which ates! These three questions under it is work which deals with sculpture, painting, music and poetry. The author's purpose and method may be comprehended from his remark that it is "not a restatement of criticism and philosophy, but the condensed result of twenty-five years' study of works of art in each of the four fields, recording and interpreting what these masterpieces have done to my senses, emotions, imagination and intellect."

Hagedorn, Hermann. Poems and ballads. [New ed.] N. Y., Macmillan. c. '12, '13. 11+144 p. D. \$1 n.

Hamilton, Cosmo. The door that has no key.

N. Y., Doran. c. 324 p. D. \$1.25 n.

Story of a man who was too honest. He was too honest in his social relations, too honest in business, and too honest to be wise in his choice when he came to love. The man staggers people into applauding by the daring of his integrity. He wins success, wins everything he wanted, except the love of the woman whom he married. She was of the subtle and fascinating type; his downright honesty failed to interest her. He could not find the key to her heart until at last he filled his heart with another woman, and when, after seven years, his wife opens her heart to him, he has no wish to enter. to enter.

Hanson, Jos. Mills. The trail to El Dorado; il. by Dorothy Dulin. Chic., McClurg.

C. 242 p. D. \$1 n.
Story of the adventures of two boys of fifty years ago.
Sent for by their father who was a miner, they travelled
with an emigrant wagon train from Minneapolis to
Walla Walla.

Hardy, Lowell. Frosty Ferguson. strategist; il. by Will Crawford. N. Y., J: Lane. c. '10, '13. 80 p. S. 50 c. n.

Bat Henderson rescued from a watery grave a stranger, Mr. Nanny, and thereafter had him a constantly fault-finding resident on his ranch. Bat rebels, consults his friend Prosty Ferguson, as to how to get rid of Nanny; but no sooner have they apparently succeeded, than loneliness settles on Bat, and when Nanny unexpectedly reappears under extraordinary circumstances on Christmas morning, Bat and Frosty gladly welcome him.

Hare, Christopher, pseud. Maximilian, the dreamer; Holy Roman Emperor, 1459-1519; with a front- and 6 other il. in photogravure. N. Y., Scribner. 21+310 p. (4 p. bibl.)

N. Y., Scribner. 21+310 p. (4 p. bibl.)
O. \$3 n.

"Kaiser Max" was a leading figure in the world at that intensely interesting time when the dark shadows of the Middle Ages were dispersing before the rising sun of the Renaissance. He towered so far above the general crowd that he early caught those first gleams of light. He was a many-sided man—a brave soldier, a good deal of a scholar and a singularly free and open personality, but above all he was a deramer, forever devising schemes of increasing his own power, but generally for the purpose of bringing righteousness and enlightenment into the world. Index.

Harry Garard Man's miracle: the story of

Harry, Gérard. Man's miracle; the story of Helen Keller and her European sisters; from the French; with a foreword by by Georgette Leblanc-Maeterlinck. Garden City, N. Y., Doubleday, Page. 197 p.

pls. D. \$1.35 n.
Gives account of wonderful development of four deafmutes of world-wide fame, Laura Bridgman, Helen Keller,
and Marie and Martha Heurtin. But author has not
confined himself to a superficial study of these four
extraordinary cases. He has used them as a basis
for an enquiry into the possibilities of human perfectibility.
He shows us how the notions of life, death, God, the
processes of memory and of dream have been made known
to the minds within these veritable "living tombs." He
brings a keen and discriminating mind to the criticism of
our modern educational methods and holds up the spectacle
of human beings, handicapped by a loss of everything
but the sense of touch, who surpass immeasurably those
perfectly normal. pls. D. \$1.35 n. perfectly normal.

Harte, Emmet F. Honk and Horace; or, trimming the tropics; il. by F. Fox.

trimming the tropics; il. by f. Fox. Chic., Reilly & Britton. c. 288 p. S. \$1 n. Honk and Horace are two young men who go to Honduras to build a railroad for a fruit company. They have only been there a short time when they discover that they have been sent down to deceive investors and they are stranded in the country. Then three women, relatives of the scheming promoters, arrive and having bought the controlling interest in affairs, proceed to develop the company with the assistance of Honk and Horace. When the original owners turn up they find it a case of "the biter, bit." Told in humorous, slangy style.

Hayes, Hammond Vinton. Public utilities; their cost new and depreciation. N. Y., Van Nostrand. c. 12+262 p. O. \$2 n. Aims to set forth three distinct issues: (1) the duty of

Aims to set forth three distinct issues: (1) the duty of the appraiser to ascertain accurately such figures as are necessary evidences of value and loss of value; (2) that the original cost can be obtained without inordinate difficulty and is important to have; (3) that depreciation is affected only indirectly by inefficiency and is wholly dependent upon the relation of the age to the life of the perishable property. Index.

Hervieu, Paul Ernest. The labyrinth (Le dédale); a play in 5 acts; auth. tr. by Barrett H. Clark and Lander MacClintock. N. Y., Huebsch. c. '03, '13. 172 p. D. hf. cl. \$1 n.

Historia Meriadoci and De ortu Waluuanii; two Arthurian romances of the XIIIth century, in Latin prose; ed. by J. Douglas Bruce. Balt., Johns Hopkins. 76+96 p. 8° (Hesperia, ergānzungsreihe: schriften zur englischen philologie, hrsg. von Hermann Collitz und Ja. W. Bright), \$1.

Both romances have been ascribed to Robert de

Torigni. Hogner, Paul. Light, radiation and illumination; tr. from the German by Justus Eck. N. Y., Van Nostrand. c. 12+88 p. diagrs. fold. tabs. O. (Electrician ser.)

Deals especially with problems arising in arc lighting, and is intended to assist electrical engineers, architects and others in planning lighting installations.

Holland, Rupert Sargent. The heart of Sally

Temple. N. Y., McBride, Nast. c. 281

p. D. \$1.25 n.

In this story of eighteenth century London, pretty Sally Temple, an actress in Drury Lane, impersonates for a fortnight the Lady Pamela Vauclaire in the home of her guardian, the marquis of Romsey. Frightened by the attentions of the Marquis she runs away, to be pursued through the succeeding chapters by Marquis and duke, lords and commons, till after many exciting adventures the Marquis, succeeds in convincing her of his real worth.

Holland, W: Jacob. To the River Plate and back; the narrative of a scientific mission to South America; with observations upon things seen and suggested; with 8 pls. in col. from drawings by the author and 78 other illustrations. N. Y., Putnam. c. 13+387 p. O. \$3.50 n. Record full of information and description of a trip

which author took in the interests of science along the east coast of South America to the Rio de la Plata. Illustrations show the beauty of the sea, the coast and the interior of the continent. Index.

Holme, C:, ed. Peasant art in Italy. N. Y., J: Lane. 8+32. p. pls. col. front. Q. (Special autumn number of The Studio,

1913), pap., \$3.

Twenty-four illustrations in color and some four hundred in monotone, and five articles, treat of scenes of peasant life, houses, lace, textiles, jewelery, wood-carving and pottery.

Holmes, Rev. J: Haynes. Marriage and divorce. N. Y., Huebsch. c. 63 p. S. (Art of life ser.; ed. by E: Howard Griggs.)

Mr. Holmes is too wise to try to solve the divorce problem, but, recognizing unalterable facts of human nature on the one hand, and shifting social institutions on the other, he reviews the opposing attitudes and, with no compromise as to principles, offers a middle ground acceptable to a progressive day. The author is minister of the Church of the Messiah, New York.

Hoyt, Fs. Deming. The coming storm.

N. Y., P. J. Kenedy & Sons. c. 5+283
p. D. \$1.25 n.

George Stuart, a Harvard graduate and a Socialist, is practising law in New York. His most intimate friend, Alfred Drayton, a Catholic, has no sympathy with Socialistic theories, and they have discussions over present-day conditions. The romance is furnished by the love of George Stuart for Gertrude Drayton, Alfred's sister. sister.

Hughan, Jessie Wallace. The facts of Socialism. N. Y., J: Lane. c. 175 p. D.

Concise statement of history of Socialism, its theoretical basis and the tactics and ideals of the present Socialistic movement. Index.

Hughes, T: Tom Brown's school days; with a preface by Lord Kilbracken; an introd., notes and il., ed. by F. Sidgwick. N. Y., Putnam. 51+324 p. O. \$3 n., bxd.

Hurst, A. E., and Nowak, C. J. Hardware show card writing; application of various types of letters for mercantile purposes, newest and best methods, hints and pointers for practical work based on actual store card writing. N. Y., D: Williams Co. c. 147 p. 24 pls. il. Q. \$2 n.

Hyde, Frederic S. Solvents, oils, gums, waxes and allied substances. N. Y., Van Nostrand. c. 6+176 p. tabs. O. \$2 n.

Iles, G: A bureau of review; an address to the New York State Library School, Albany, April 18, 1913. [N. Y., The author, Park Ave. Hotel.] 12 p. O. pap. gratis.

Irving, Washington. Tales from Washington. Irving's Traveller; with il. [in col.] by G: Hood. Phil., Lippincott. c. 235 p. O. \$2.50 n., bxd. Handsomely illustrated, printed and bound holiday

Janes, Arth. Lee and Jenks, Paul Rockwell. Bellum Helveticum; a beginner's book in Latin, with grammatical appendix by Arth. Tappan Walker. Rev. ed. Chic., Scott, Foresman. c. '06, '13, 440 ps, pls. maps. D. (Lake classical ser.), \$1.

Jenks, Jeremiah Whipple. Personal prob-lems of boys who work. N. Y., Assn. Press. c. 143 p. (18 p. bibl.) S. 40 c.; pap.,

pap., 25 c. Author is professor of government, director of Division of Public Affairs, New York University. A book of

suggestions for parents and teachers who wish to help boys to think out for themselves the best solutions to the great fundamental moral questions that must come be-fore them.

Jensen, Adolf. Forty songs; ed. by W: Foster Apthorpe; for high voice. Bost., Ditson. c. 23+184 p. por. F. (Musicians' lib.) \$2.50; pap., \$1.50.

Jones, Harry Clary. A new era in chemistry; some of the more important developments

some of the more important developments in general chemistry during the last quarter of a century. N. Y., Van Nostrand. c. 12+326 p. tabs. D. \$2 n.

Contents: Condition of chemistry in 1887; Development of the law of mass action; The energy changes that take place in chemical reactions; Van 't Hoff, Le Bel and Guye and the origin of stereochemistry; The phase rule of Willard Gibbs; Chemical dynamics of Van 't Hoff and chemical equilibrium of Le Chatelier; The rôle of osmotic pressure in the analogy between solutions and gases; Arrhenius and the theory of electrolytic dissociation; The solvate theory of solution and the importance of solutions for science in general; The work of Wilhelm Ostwald in inaugurating the new era in chemistry; Investigations by the students and co-workers of Wilhelm Ostwald; The electron and radiochemistry.

Kendrick. Alb. Fk. English embroidery.

Kendrick, Alb. Fk. English embroidery. [New ed.] N. Y., Scribner. 12+126 p. col. pls. O. (New collector's lib.), \$2.25 n.

Kephart, Horace. Our southern highlanders. N. Y., Outing Pub. c. 395 p. pls. map. O. \$2.50 n.

Mr. Kephart, formerly librarian of the Mercantile Library of St. Louis, has lived among these people of the Southern Appalachian Region, for nearly ten years, and out of his experience he has written this account of their lives, customs, thoughts and feelings.

King, W: Leslie, D.D. Investment and achievement; a study in Christian progress.

N. Y. and Cin., Meth. Bk Concern. c.
349 p. (3 p. bibl.) O. \$1.50 n.

Study of the meaning, necessity, and results of the
world-wide missionary propaganda of Protestantism by
a missionary of the Methodist Episcopal Church in
South India. Index.

Kirkland, Winifred. The Christmas bishop; il. by Louise G. Morrison. Bost., Small,

Maynard. c. 154 p. D. \$1 n.
Story of a great-hearted Episcopal bishop who passes a certain Christmas of his life in what seem to him three hopeless attempts to make things go right for the three human beings with whom in succession his day is chiefly passed. How his influence made itself felt in reality, in contrast to his own ignorance of its value, is the burden of the story.

Klarmann, And. F. Saint Rita's treasury book of pious exercises in the spirit of St. Rita of Cascia. N. Y., F. Pustet & Co. c. 270 p. front. 24°, \$1.25.

Knowles, W: Pitcairn. Dutch pottery and porcelain [New ed.] N. Y., Scribner. 15+122 p. col. pls. O. (New collector's lib.), \$2.25 n.

Lagerlöf, Selma Ottiliana Lovisa. The wonderful adventures of Nils; from the Swedish; tr. and ed. by Velma Swanston Howard; il. by Mary Hamilton Frye. [New ed.] Garden City, N. Y., Doubleday Page. c. '07, '13 15+263 p. O. \$2.50 n., bxd.

Landor, Arnold H: Savage-. Across unknown South America; with 8 full-page pls. in col., numerous il. from photographs, and

maps. 2v. Bost., Little, Brown. c. 23+377; 16+439 p. O. \$10 n., bxd.
Account of a 14,000-mile journey through a vast uncharted region of Brazil and unfrequented parts of Peru, Bolivia, Chili, and the Argentine. Since author's experiences in Tibet sixteen years ago, he has sought and found exciting adventures in many other lands. He

faced his share of the danger in the Chinese Boxer rebellion; he has penetrated supposedly inaccessible parts of Persia and Afghanistan; he has crossed the African continent. In his Brazilian travels, lasting eighteen months, he failed to secure the cooperation of the Brazilian government, although he received a gift of \$20,000 after he had completed his task. Index.

Langlade, Emile. Rose Bertin, the creator of fashion at the court of Marie-Antoinette; adapted from the French by Dr. Angelo

adapted from the French by Dr. Angelo S. Rappoport; with 25 illustrations. N. Y., Scribner. 320 p. O. \$3 n.
First of all, it is a full biographical account of the famous milliner, but the author has made a minute study of the fashions of her day and gives a most interesting description of them. He shows what tremendous importance was attached to fashion and what high esteem was allowed to its creators at the court of Versailles.

Lawrence, Frederic. Musicians of sorrow and romance; decorated by the author.

N. Y., Scribner. 144 p. D. \$1 n.

Five essays treating of Eduard Grieg, Frederic Chopin,
Peter Ilich Tchaikovsky, Robert Schumann, and Richard Wagner.

N. Y., Putnam. c. 9+341 p. D. \$1.75 n. Loeb, Jacques, M.D. Artificial parthenogenesis and fertilization. Chic., Univ. of Chic.

c. 322 p. il. 8°, \$2.50 n. Lockwood, Fs. Cummins, comp. The fresh-

Lockwood, Fs. Cummins, comp. The freshman and his college; a college manual. Bost., Heath. c. 6+1+156 p. 16°, 80 c. Contents: Introduction; The afterself, by D. S. Jordan; An address to freshmen, by W. D. Hyde; Habit, by W. James; How to study, by F. C. Lockwood; Recent tendencies in college education, by D. S. Jordan; The new definition of the cultivated man, by C. W. Eliot; Two kinds of education for engineers, by J. B. Johnson; A poisonous phrase, by W. D. Hyde; An inaugural address, by A. Meiklejohn; The philosophy of education, by J. G. Hibben; New wine in old bottles, by W. W. Thoburn; The description of a gentleman, by J. H. Newman.

London, Jack. The Valley of the Moon; with front. in col. by G: Harper. N. Y., Macmillan. c. 530 p. D. \$1.35 n.

with front. in col. by G: Harper. N. Y., Macmillan. c. 530 p. D. \$1.35 n.

Hero is a teamster, prize-fighter, adventurer and man of affairs, and the romance which develops out of his meeting with Saxon does not end with their marriage. They go through hard times and severe trials during the labor troubles in Oakland, and finally start on foot through the country, looking for a new home. At last, after several stops, they find in the Valley of the Moon the place they have dreamed of, and settle down to a sane and happy and prosperous life.

Lowis, Cecil Champain. Fascination. N. Y., J: Lane. 339 p. D. \$1.25 n.

A professor and his charming and cultivated wife are touring Burmah, and the fascination of the lady weaves a spell round the resident officer, who is the central character of the story. He is, however a man of the greatest integrity, and assits in unravelling the problems which arise through the jealousy of a native snake charmer. There is plenty of comedy in the tale's telling.

Lucas, E: Verrall. Harvest home. N. Y.,

Lucas, E: Verrall. Harvest home.

Macmillan. 180 p. S. \$1 n. Selections from several of the author's books, with one

Selections from several of the author's books, with one early and hitherto uncollected piece added.

Lyall, Mary Mills. The cubies' A B C; versed by Mary Mills Lyall; pictured by Earl Harvey Lyall. N. Y., Putnam. c. 56 p. obl. T. \$1 n.

Satirical verses with eccentric colored illustrations humorously setting forth the Cubist movement in art.

Lyon, Leverett S. Elements of debating; a manual for use in high schools and academies. Chic., Univ. of Chic. c. 146 p. 12°. \$1.

12°, \$1.

McCaslin, Alvin. Watch your step!; by the subway guard. N. Y., Huebsch. c. 96 p. front. D. 50 c. n.

Amusing comments on men, women and things de-livered between calling stations, by a subway guard.

McCulloch-Williams, Mrs. Martha. Dishes and beverages of the old South; decorations N. Y., McBride, Nast. by Russel Crofoot.

c. 318 p. D. \$1.25 n.
Tells of the author's own black mammy's methods, and gives recipes for hundreds of Southern dishes.

McIntyre, J: T: In Kentucky with Daniel Boone; il. by Ralph L. Boyer and A. Edn. Kromer. Phil., Penn Pub. c. 195 p. D. (Buckskin books), 75 c. n. Deals with some of the most interesting passages in the life of Daniel Boone, woodsman, explorer, and Indian fighter. Plot involves two boys, and all the incidents are founded on fact. Final chapter gives an account of Boone's life. For boys from 10 to 15.

In the Rockies with Kit Carson; il. by Ralph L. Boyer and A. Edn. Kromer. Phil., Penn Pub. c. 220 p. D. (Buck-

skin books), 75 c. n.
Glimpse at some of the exciting passages in the life of Kit Carson, the renowned frontiersman. Plot involves two boys, and all the incidents are taken from the history of the west in the early years of the nineteen century. Tells how the famous trapper and Indian fighter met some of the dangers of the Santa Fe Trail. Final chapter gives a complete account of Kit Carson's life.

Martin, F: Townsend. Things I remember; with 8 illustrations. N. Y., J: Lane. c.

297 p. O. \$3 n.

Personal reminiscences which include entertaining anecdotes of many well-known men and women, both British and American, among them, King Edward. Begins with account of early New York society, tracing the changes from the stately days of the early republic to the present. Index.

Martindale, T: Hunting in the upper Yukon. Phil., Jacobs. c. 320 p. pls. fold. map. O.

Story of a hunting trip through the untraveled regions of the Yukon country. Gives accounts of the wonders of that mountain world, of the stalking of big game, and of the brave, hardy people who live there waging constant war with the forces of nature.

Meehan, W: E: Fish culture in ponds and other inland waters. N. Y., Sturgis & W. c. 287 p. pls. D. (Farmer's practical lib.)

Practical information on the breeding and care of various kinds of fish for ponds and inland waters. There is a chapter also on the making and managing of an aquarium. By former Fish Commissioner of Pennsylvania, Superintendent Public Aquarium, Philadelphia.

Mercer, Rev. S: A. B., tr. and ed. Extra-Biblical sources for Hebrew and Jewish

Biblical sources for Hebrew and Jewish history. N. Y., Longmans. c. 14+210 p. pls. map. tab. O. \$1.50 n.

Translator is professor of Hebrew and Old Testament in Western Theological Seminary, Chicago, and author of "The oath in Babylonian and Assyrian literature." Period covered extends from the beginning of Old Testament history down to the destruction of the Jewish people as a nation in the reign of the Roman emperor Hadrian. Appendices give tables of dates of events, names of rulers of ancient nations, genealogies, etc. Index.

Mille, Pierre. Two little Parisians (Caillou and Tili); auth. tr. from the French by Bérengére Drillien. N. Y., J: Lane. 5+

238 p. D. \$1 n.

Psychological study of a small boy's soul and, incidentally, of a small girl's. Caillou is a child evidently observed straight from life with great sympathy. Caillou's love for his mother, his first love affair with a girl, his faithful love of his friend, the dawning of the barbarous season when he tortures animals, are all admirable studies. So, too, is the curious growth in the knowledge of his own body. Analyses a child's processes of thought.

Mitchell, Wesley Clair. Business cycles. Berkeley, Cal., Univ. of Cal. c. 18+610 p. diagrs. tabs. F. (Memoirs), pap., \$5.

Analytic description of the complicated processes by which seasons of business prosperity, crisis, depression,

and revival come about in the modern world. Materials used, consist chiefly of market reports and statistics concerning the business cycles which have run their course since 1890 in the United States, England, Germany, and France. Index.

Montgomery, Mrs. Frances Trego. Billy Whiskers in town; il. by Constance White. Saalfield. c. 193 p. O. (Billy Whiskers ser.), bds., \$1.

Morris, C: School history of the United States of America. [New ed.] Phil., J. B. Lippincott Co. c. 13+1+455+25+16 p. front. il. maps. 12°, 80 c.

Moyer, Ja. Ambrose. Power plant testing; a manual of testing engines, turbines, boilers, pumps, refrigerating machinery, fans, fuels, lubricants, materials of construction, etc. 2d ed. rewritten, enl. and entirely reset. N. Y., McGraw-Hill. c. 14+486 p. il. diagrs. 8°, \$4.

Mulford, Clarence E: The coming of Cassidy—and the others; il. [in col.] by Maynard Dixon. Chic., McClurg. c. '08, '11, '13. 8+438 p. O. \$1.35 n.

It was in the early seventies when Buck Peters began the making of the famous Bar-20 ranch. To him came at intervals Hopalong Cassidy, the best fighting man of the Southwest; Red Connors, whose sorrel top indicated the quickness of his temper; Skinny Thompson, sixfoot-four and as thin as "th' shadow of a chalk mark"; Lanky Smith, a small man, but a wild-cat when aroused, and the others, greatest outfit ever got together in Texas. No one was admitted to the brotherhood until he had proven his mettle, and it is of these episodes of the early days at Bar-20 that Mr. Mulford writes. We have also the account of how Hopalong got his hop.

Murphy, Ruth Montague. Celluloid meat

charts. Bost., Whitcomb & Barrows. 8 x10 in. set of 5, \$1.60 n.
Set of five colored charts, showing Beef, New York and Philadelphia; Beef, New England; Mutton; Veal; Pork. After the name of each cut of meat the methods of cooking it are given.

Nearing, Scott. Financing the wage-earner's family; A survey of the facts bearing on income and expenditures in the families of

American wage-earners. N. Y., Huebsch. c. 171 p. tabs. charts. D. \$1.25 n.
Analyzing the studies that have been made in different sections of the country, author makes it possible to determine standards of living. Then he applies the known facts concerning workingmen's budgets and brings the reader abreast with the latest researches. Students may save time by consulting the results accumulated in this book. in this book.

Newcomer, Alphonso Gerald. American literature. [New ed.] Chic., Scott, Foresman. c. '01, '13. 364 p. pors. D. \$1.

North, H: Briggs. Laboratory experiments in general chemistry; 36 illustrations. N. Y., Van Nostrand. c. 5+205 p. D. \$1 n.

Author is associate professor of chemistry in Rutgers College, member of the American Chemical Society, American Electrochemical Society, and the Societé Chimique de France.

Ordway, Edith Bertha. Synonyms and antonyms; an alphabetical list of words in common use, grouped with others of similar and opposite meaning. N. Y., Sully & Kleinteich. c. 7+292 p. D. \$1 n.

O'Reilly, J: Boyle. Selected poems. N. Y., P. J. Kenedy & Sons. c. '91, '13. 7+179 p. por. D. \$1.25.

Partridge, Emelyn Newcomb. Glooscap, the great chief, and other stories; legends of the Micmacs. N. Y., Sturgis & W. c. 22+293

p. pls. D. \$1.25 n.
The Micmac Indians, one of the tribes of the Wabanaki family, a branch of the Algonquin Nation, lived chiefly in Nova Scotia and New Brunswick. The stories here told are grouped under: Wonder tales of the forest, Animal stories, Fairy tales and Legends of Glosscap, the great chief. Glossary.

Patten, Gilbert, [Burt L. Standish, pseud.] Clif Stirling, freshman at Stormbridge. Phil., McKay, c. 329 p. pls. D. (Clif Stirling ser.), \$1.25.

Payne, Eliz. The eternal masculine; [poems]; with il. in color. Bost., Badger. c. 52 p. D. \$1 n.

Peterson, Arth. Songs of New-Sweden. New ed., carefully rev. by the author. Chic., Engberg-Holmberg Pub. Co., [901 Belmont Ave.] c. 110 p. O. \$1.25.

Platt, C: A. Monograph of the work of Charles A. Platt; with an introd. by Royal Cortissoz, N. Y., Architectural Bk. Pub., 31 E. 12th St. pls. f°, \$20 n.

Powers, Mrs. Carol Hoyt. The isle of whims.

Bost., Badger. c. 125 p. D. \$1 n.

Whimsical story of a summer home on a New England island. A happily married young woman feels quite competent to arrange the matrimonial affairs of her friends and hits upon two of them as the especial object of her care. First she throws them together, then has qualms of fear that they are not suited to each other, but the young couple go calmly on their way to their chosen goal.

Putnam, Eben, ed. Lieutenant Joshua Hewes, a New England pioneer, and some of his descendants; with materials for a genea-logical history of other families of the name, and a sketch of Joseph Hewes, the signer. Wellesley Farms, Ma author. 16+656 p. il. 8°, \$7.50. Mass.,

Reed, Stanley J. Turbines applied to marine propulsion. N. Y., Van Nostrand. 8+174 p. il. diagrs. fold. diagrs. Q. \$5 n. Special course of lectures delivered at the Naval Architecture Department of Glasgow University in 1912.

Richmond, Grace Louise Smith, (Mrs. Nelson Guernsey Richmond). Under the Christmas stars; il. by Alice Barber Stephens. Garden City, N. Y., Doubleday, Page. c. 55 p. col. pls. D. hf. cl., 50 c. n.; leath., \$1 n. Molly is different from the wives of the other Fernald boys who come together with their families for Christmas at the old New England homstead. For Ralph was not contented, like his brothers, with a prim, narrow-minded woman for a wife. Suspicion had been aroused by the mere knowledge that Molly was a Westerner, but suspicion was changed to open hostility, and open hostility to a family quarrel at the sight of her. The men, attracted by her genuineness, avowed her charming!—their wives disliked her Western ways, How a little child, born under the Christmas stars, united this divided family and changed a quarrelsome meeting into the jolliest of reunions makes the story.

Rittenhouse. Jessie Belle, comp. The little Guernsey Richmond). Under the Christ-

Rittenhouse, Jessie Belle, comp. The little book of modern verse; a selection from the work of contemporaneous American poets. Bost., Houghton Mifflin. c. 16+211 p. S. \$1 n.

Robinson, J: H: Our domestic birds; elementary lessons in aviculture. Bost., Ginn. c. 10+317 p. il. D. \$1.35.

Saglio, André. French furniture. [New ed.]
N. Y., Scribner. 11+193 p. (6 p. bibl.)
pls. O. (New collector's lib.) \$2.25 n.

Sayce, Archibald H: D.D. The religion of ancient Egypt. 2d ed. N. Y., Scribner.

8+256 p. O. \$1.75 n.

Scott, Temple. The use of leisure. N. Y., Huebsch. c. 118 p. S. (Art of life ser.) 50 c. n.

Not only tells how to utilize the leisure we now have but demands more, and then author tells what to do with that. The three headings of the book are suggestive: Wanted—leisure; The right use of leisure; Work, the

Scott, W: Berryman. A history of land mammals in the Western Hemisphere; il, with 32 pls. and more than 100 drawings by Bruce Horsfall. N. Y., Macmillan. c.

Bruce Horstall. N. Y., Macmillan. c. 14+693 p. O. \$5 n., bxd.
After a discussion of the methods of investigation, a sketch is given of the geographical history of the Western Hemisphere and of the mammalian groups which successively inhabited it. This is followed by a series of chapters dealing with the evolution of those land mammals whose history is known, and finally are described the inferences as to the operation of the evolutionary process which may be drawn from the study of these histories. Glossary. Index.

Seton, Ernest Thompson. Wild animals at home; with over 150 sketches and photographs by the author. Garden City, N. Y., Doubleday, Page. c. 16+226 p. D. \$1.50 n.

Stories of the life and habits of the animals of Yellow-stone Park. Contents: The cute coyote; The prairie-dog and his kin; Famous furbearers—fox, marten, beaver and otter; Horns and hoofs and legs of speed; Batsl in the Devil's Kitchen; The well-meaning skunk; Old silver-grizzle—the badger; The squirrel and his jerky-tail brothers; Rabbits and their habits; Ghosts of the campfire; Sneak-cats, big and small; Bears of high and low degree.

Shakespeare, W: Works: Tudor Shakespeare; ed. by W: Allan Wilson Neilson and Ashley Horace Thorndike. N. Y., Macmillan. c. fronts. T. ea., 25 c. n.; 35 c. n.;

leath., 55 c. n.

Contents: v. 39, The tempest; ed. by Herb. E. Greene; v. 40, Antony and Cleopatra; ed. by G. Wyllys Benedict.

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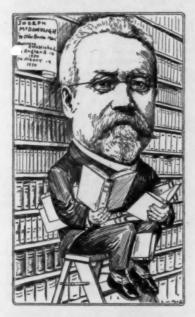
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Manual of Fish Culture, revised ed. issued by U. S.
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Amer. Catholic Quarterly Review, April, 1899; July, 1908; Oct., 1909; all of 1910; Jan., July, 1911; April, 1912.

Architectural Record, Aug., 1910. American Museum, 1791.
Niles' Register, vols. 57, 58, 67, 68.
Political Science Quarterly, Sept., Dec., 1906.
Pa. Magazine of History and Biography, vol. 25, No. 3. World's Work, Jan., 1902. Contemporary Review, March, 1908.

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McMurry, Charles A., Special Method for Literature and History in the Common Schools, 1899, Bloomington, Ill., Public School Pub. Co., 2 copies.

Marsh, Geo. P., The Camel, His Organization, Habits and Uses, 1856, Boston.

Morse, Edward S., Glimpse of China and Chinese Homes. 1902. Homes, 1902.

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Amer. Revolution, Sons of, Yearbooks 1896, 1897.

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Amer. Anthropologist, Ser. 2, vols. 5-6, 1903-4.

Amer. Biblical Repository, ser. 3, vol. 6, 1850.

Amer. Historical Magazine, April, 1906.

Amer. Journal of Philology, vol. 13-14, 1892-3.

Analectic Magazine, vol. 15-16, 1820.

Architectural Review, Boston, vol. 1-11.

Arrist, New York, vol. 32.

Arthony, Elliott, Constit. History of Ill.

Amer. Architect and Bldg. News, vols. 50, 85, 86.

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Art and Decoration, vols. 1, 2, 17, 19.

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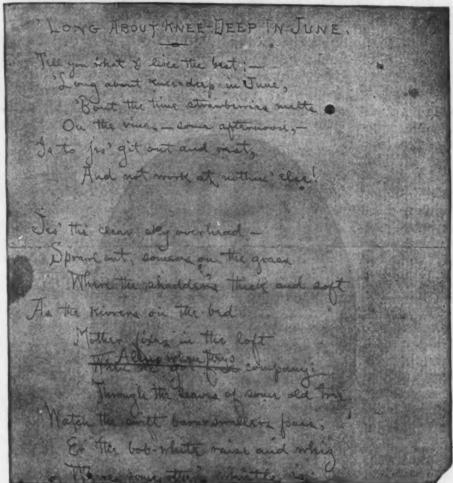
is the greatest of all the achievements of the editors of **THE BIOGRAPHICAL EDITION**. It was a task they at first believed could never be accomplished. Finally achieved, it has enabled them not only to give the public such a collection of Riley poetry and prose as never before has been at its disposal, even in a multitude of books, but has made possible the discovery of the exact dates of composition and, consequently, the arrangement of the poems in accurate chronological order.

A number of the newly-discovered poems and sketches are closely connected with notable events in the poet's life and shed a new light in many cases on important episodes in his career.

The addition of the "lost" poems to the already remarkable Riley collection gives the reader a view of the poet's career in its fullest perspective, while the chronological arrangement enables him to follow the Hoosier poet's literary life from his earliest writings up to his latest production.

The complete works of James Whitcomb Riley, as they appear in THE BIOGRAPHICAL EDITION, show the development of the poet and the personality of the man, that personality which loves the beautiful and the cheerful, which sees the philosophy in simple, homely things and sings life's joy with utter sympathy and life's pathos with full compassion.

Facsimiles of Famous Manuscripts



Copyright, James Whitcomb Riley

More than a score of excellent reproductions of famous Riley manuscripts ranging from his earliest writings to some of his more recent compositions are included in the six volumes that compose THE BIOGRAPHICAL EDITION. Some of the manuscripts are illuminated with appropriate drawings made by the poet himself. These remarkable facsimile illustrations add an

intimate, personal character to the work that could be obtained in no other way. Done in Mr. Riley's exquisite longhand, which has all the delicacy of steel engraving, they afford the reader a pleasure akin to that he would have if permitted to glance over the great poet's shoulder as he sits at work in his study. None of these manuscripts has ever before been reproduced.

A Sketch of Riley's Life in His Own Words

The sketch of Riley's life, told largely in his own words, and prepared from interviews with him, gives a view of the great poet which the public has never enjoyed. It shows the true Riley genius—the wonderful feeling of this remarkable man who knows the human

heart so well: who understands its love for things as they are; who appreciates the divine consolation of tender sympathy and realizes the power of noble companionship. It reproduces his character —a character keved to the fullest measure of cheer and hope, that clings to simplicity, sees the quaintly humorous near at hand, and makes its appeal to

In his inimitable way, and with that appealing modesty that has been so characteristic of him at all times,

the poet tells the story of his life. His boyhood and youth in the picturesque little town of Greenfield, Indiana; his school-day recollections; his romantic adventures with a traveling medicine man; his law-student days; his struggles for recognition as a poet; his final success; his career on the lecture platform, and his associations and friendships, are described with an intimate,

personal, friendly touch. It is as if one heard the poet's own mellow voice relating it all with that buoyancy, that spirit and that whimsical humor which is so characteristic of him.

The poet tells how he learned to know the desires of his audience and

how he has been influenced by the publie throughout his whole career. The editorial comment gives the interviews a continuity they would otherwise lack and enables the reader to follow the poet as he wanders through the years that lie behind the curtain of the past and recalls, with all the fervor of one who has bravely striven and finally achieved, the happy memories that themselves crowd upon him.

This sketch of Riley's life is the first authentic and authorized biogra-



THE BOY RILEY AND HIS MOTHER
(FROM A RARE DAGUERREOTYPE)

phy which has ever been published. Told as it is so largely in the poet's own words, it possesses all of the flavor of an autobiography and furnishes the most accurate and valuable information of a cyclopædic nature. It gives the reader a better basis for understanding and judging the works which follow in chronological order.

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